

NIQ



TVB

2023 Video Consumption Landscape Survey



November 24, 2023

Survey Details

Background:

- With the availability of different free TV players and OTT streaming media players, audiences' viewing habit has been constantly changing.
- Under a fast growth of social, the way for how audiences consume video contents has expanded from traditional to social environment. Traditional, digital and social are becoming the new mix of choices empowering by the audiences in anytime at anywhere.

Specifications:

Targets: HK residents aged 15-64 who have ever watched any TV or online video in the past 7 days.

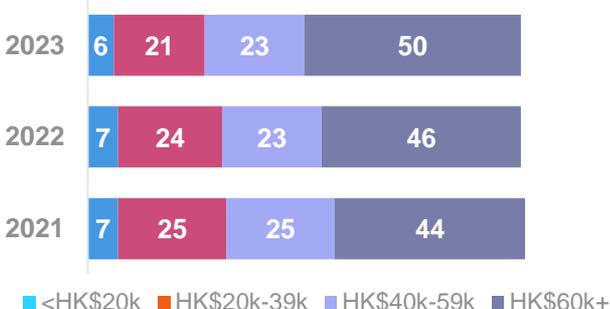
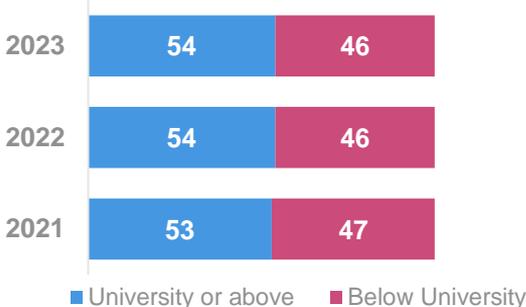
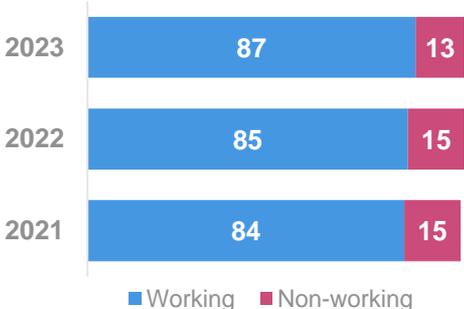
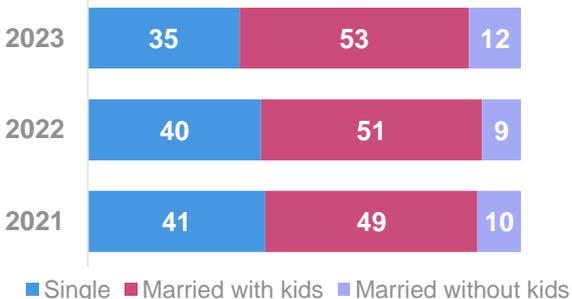
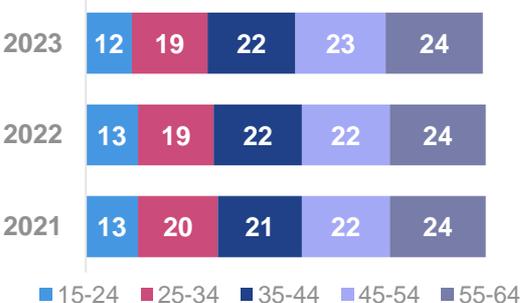
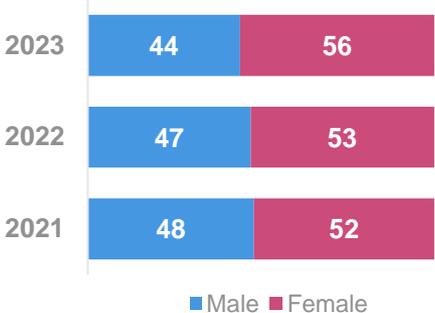
Sampling: n=1,000 ($\pm 3, 10\%$) with quota on age & gender to well representative for HK population.

Fieldwork: Aug 2 - 10, 2023

Methodology: Hybrid with mix of online and offline approaches

The respondent profile remains similar across the past years.

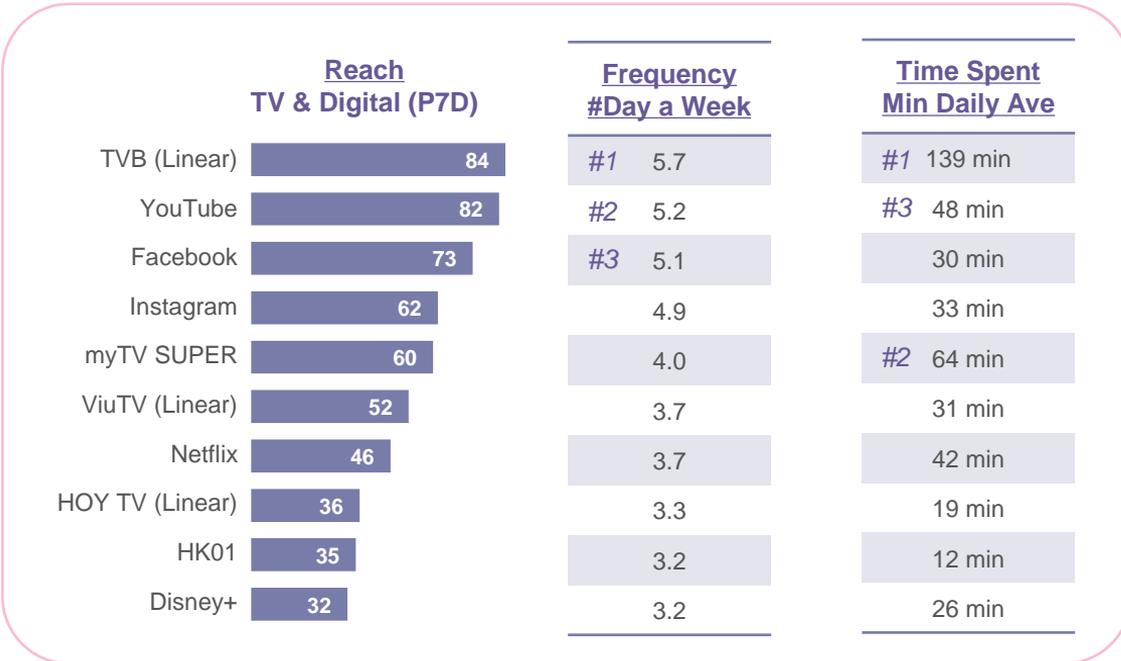
Respondent Key Profile



Base: Hong Kong residents aged 15-64 who have watched any online or offline video content in the past 7 days
 2023 (n=1,000); 2022 (n=2,538); 2021 (n=2,556)

The top 3 players in reach and frequency are TVB Linear, YouTube and Facebook.

Video landscape - Overall

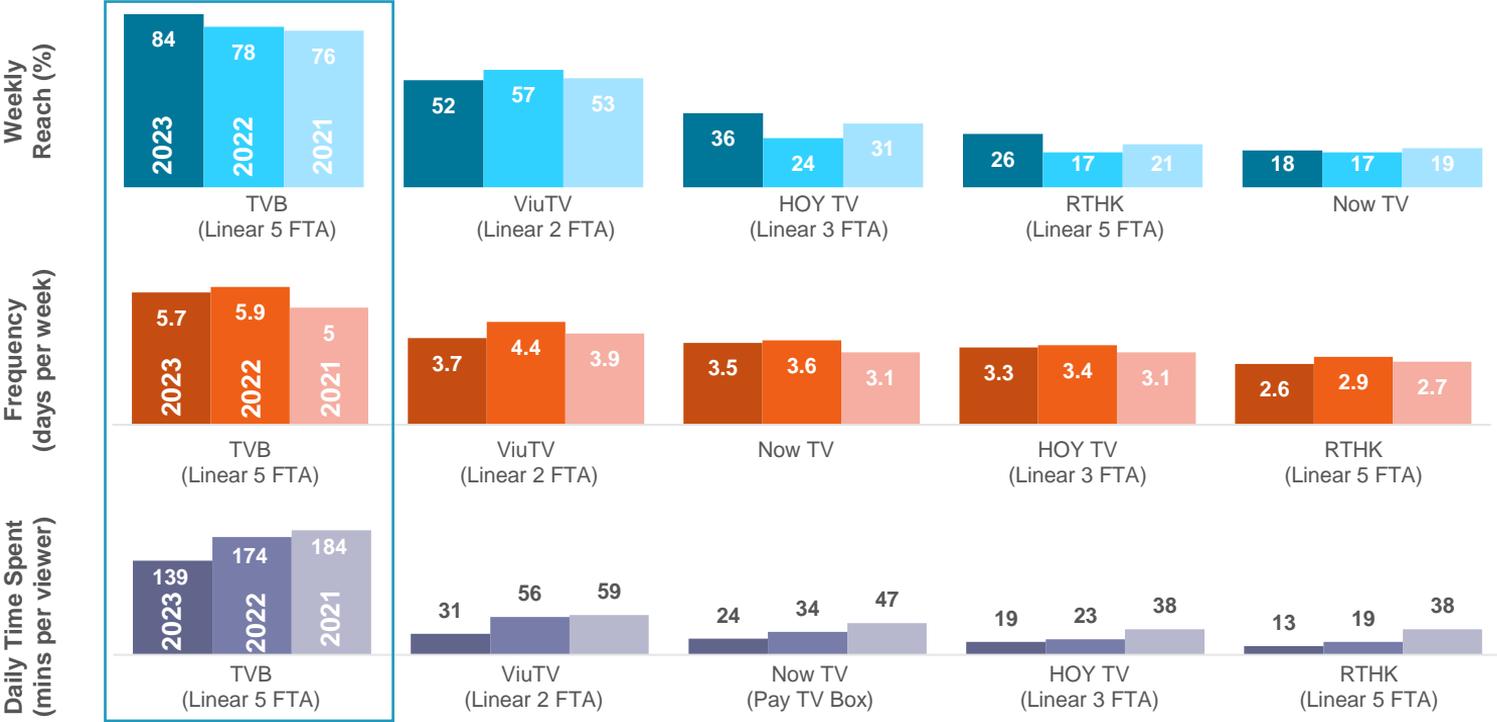


Reach	Frequency	Time Spent
		
YouTube	YouTube	
Facebook	Facebook	YouTube

The weekly reach has improved yet the attention paid to each TV channel has dropped.

Video landscape (Free/ Pay TV) – Weekly Reach, Frequency & Time spent

Key Platforms



% change vs 2022

2023	
TVB	ViuTV
7%	-8%

2023	
TVB	ViuTV
-4%	-17%

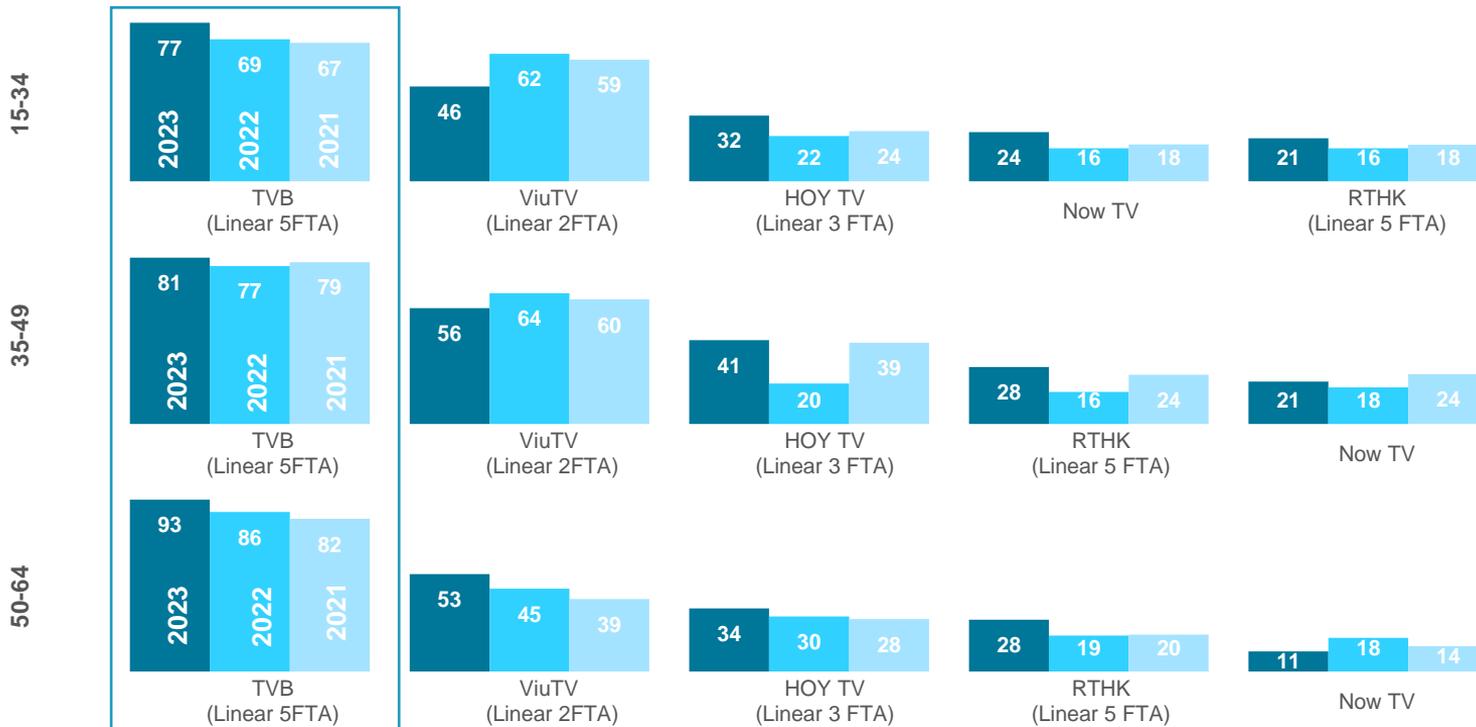
2023	
TVB	ViuTV
-20%	-44%

TVB linear has the highest reach among free/pay TV across all ages, followed by ViuTV and HOY TV.

Reach of TVB linear increases with age.

Video landscape (Free/ Pay TV) – Weekly Reach by age

Key Platforms

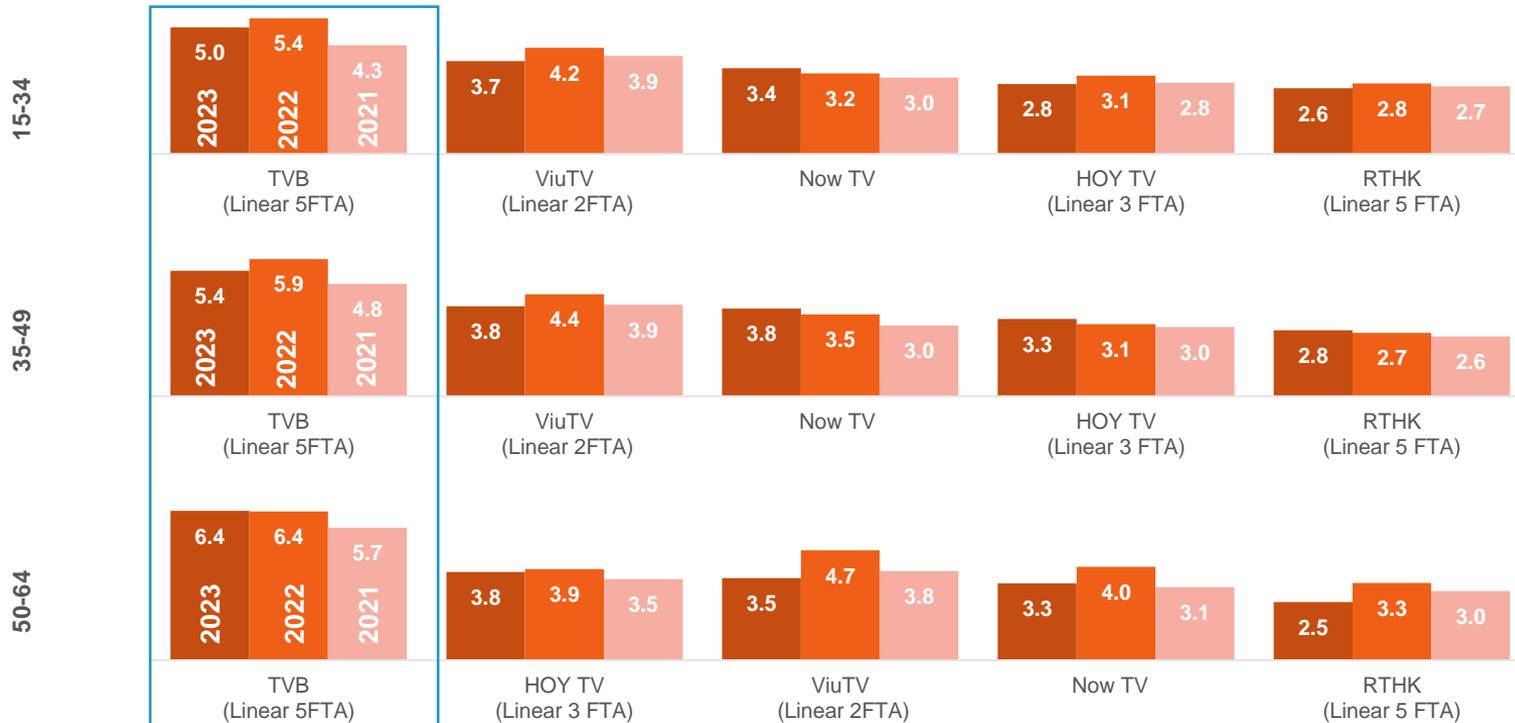


Similarly, the average frequency for TVB Linear is the highest among free/pay TV.

The frequency has slightly dropped for TVB linear in 15-49 y.o. while sustained for 50-64 y.o. group.

Video landscape (Free/ Pay TV) – Average Frequency (Number of days per week) by age

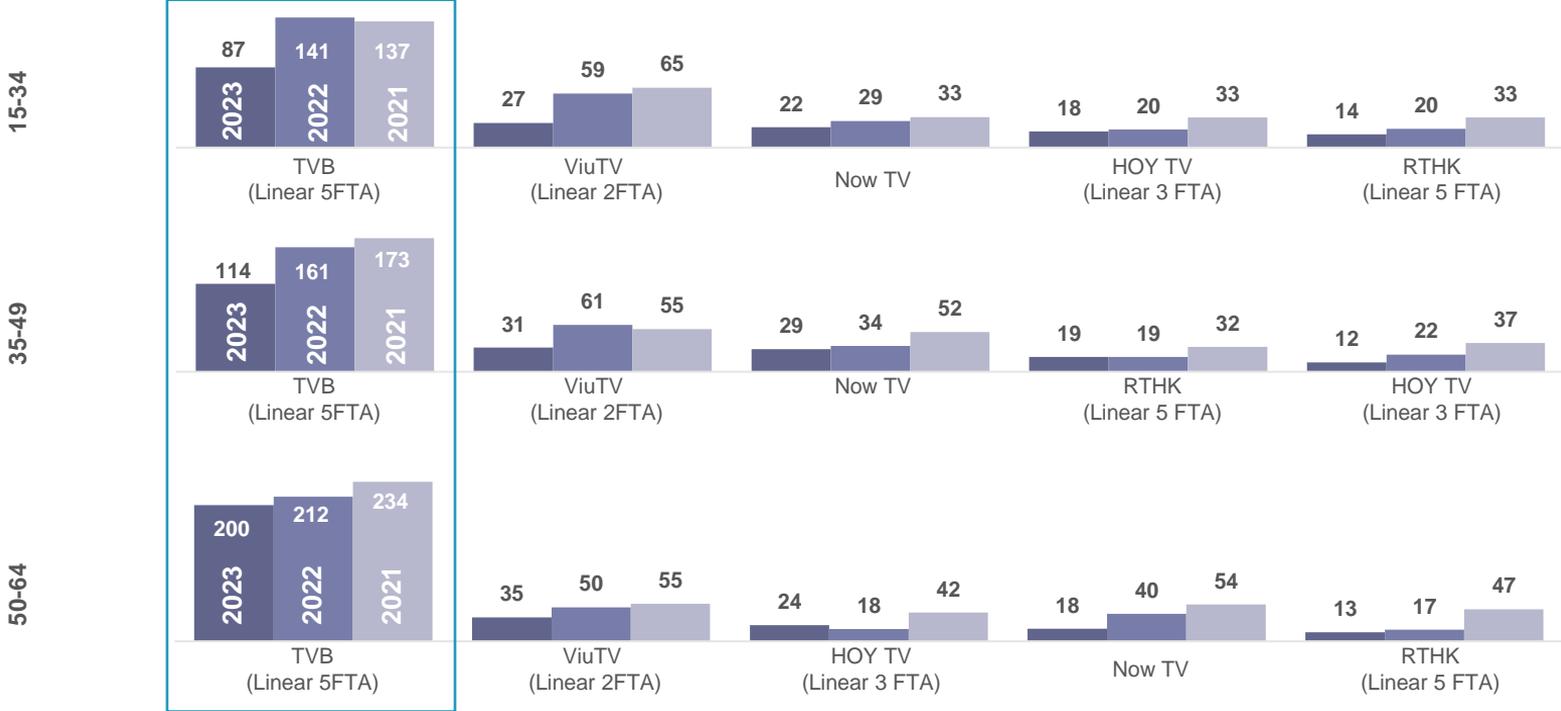
Key Platforms



TVB linear remained to be the channel with highest daily time spent across all ages.

Video landscape (Free/ Pay TV) – Average Daily Time Spent per week by age

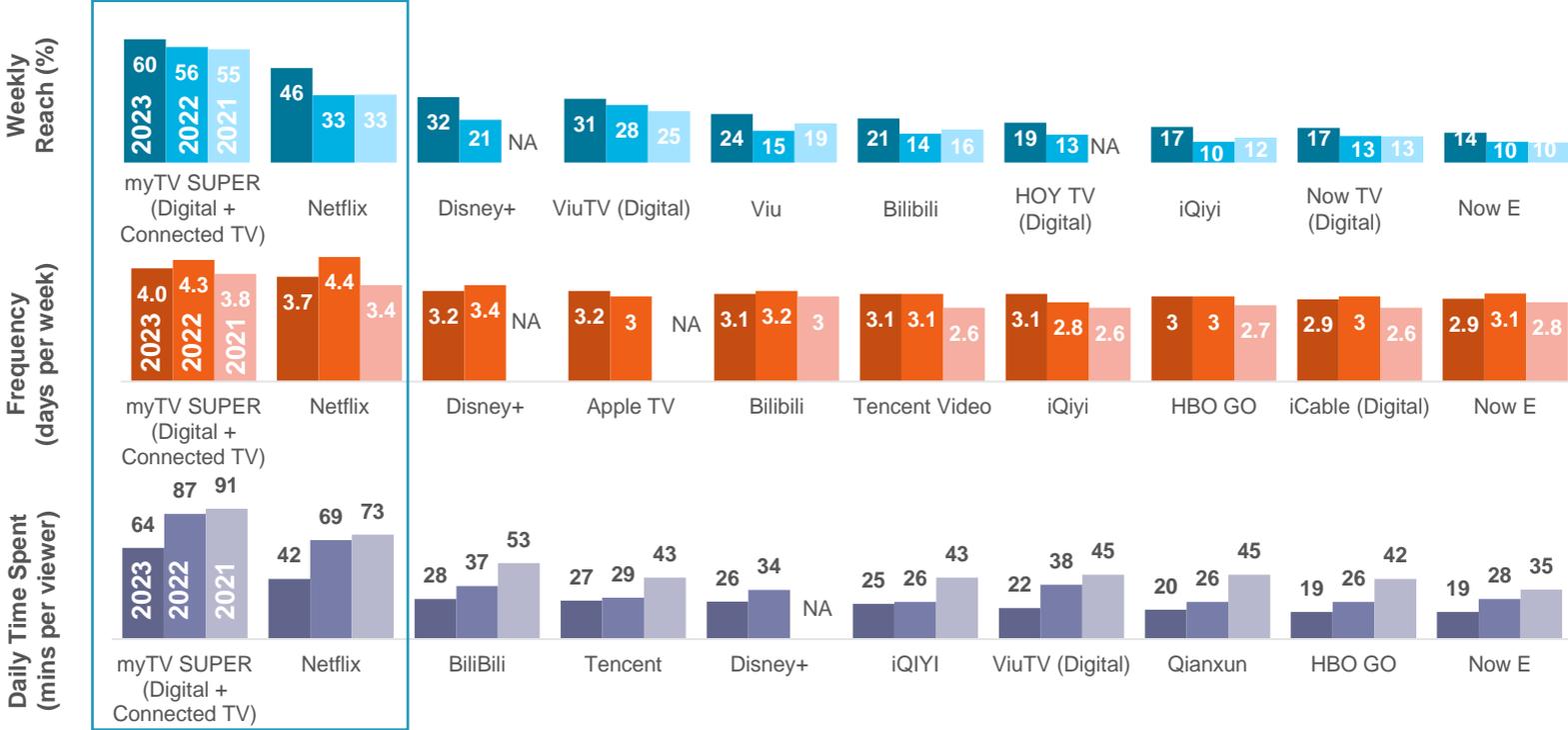
Key Platforms



Audience has a higher reach to a more variety of long form digital platforms with lower time spent.

Video landscape (Digital – Long form) – Weekly Reach, Frequency & Time spent

Key Platforms



% change vs 2022

2023		
myTV SUPER	Netflix	Disney +
7%	39%	51%

2023		
myTV SUPER	Netflix	Disney +
-8%	-16%	-4%

2023		
myTV SUPER	Netflix	Disney +
-27%	-39%	-24%

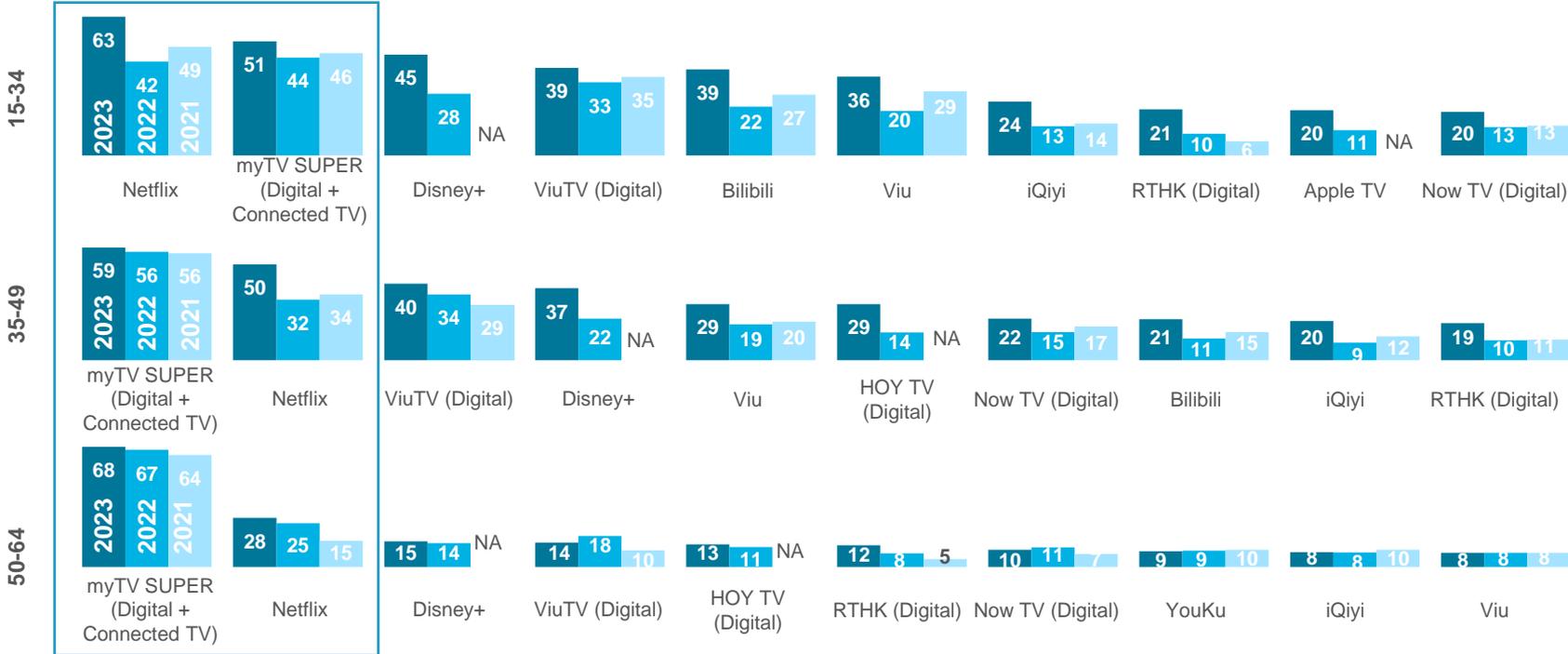


Weekly reach - Base: All respondents; 2023 (n=1,000); 2022 (n=2,538); 2021 (n=2,556)
 Frequency & Time spent - Base: All respondents who have watched video content on the respective channels in past 1 month

Among digital long form, Netflix has the highest reach among 15-34 y.o. while myTV SUPER is leading for 35-64 y.o. group.

Video landscape (Digital – Long form) – Weekly Reach by age

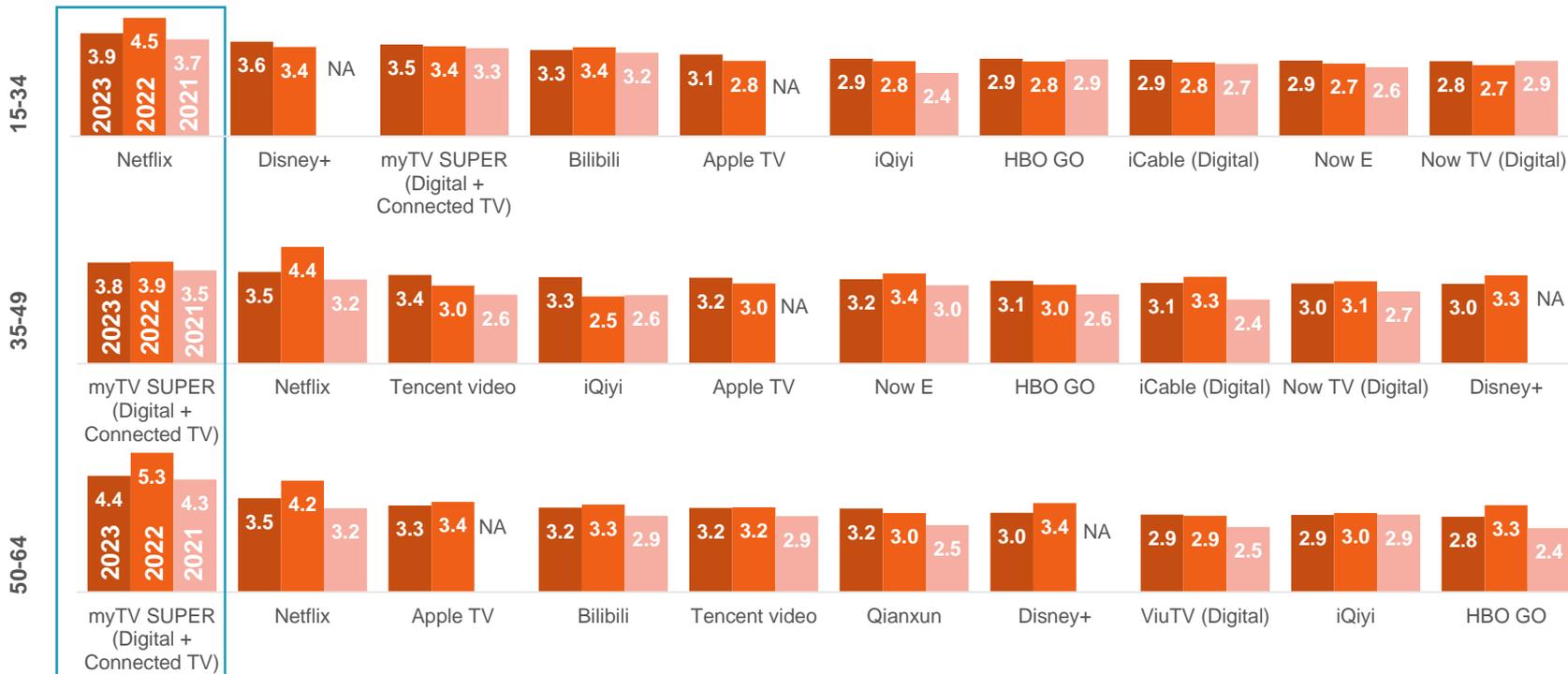
Key Platforms



There is a drop of frequency for myTV SUPER among 50-64 y.o. and Netflix across all ages.

Video landscape (Digital – Long form) – Average Frequency (Number of days per week) by age

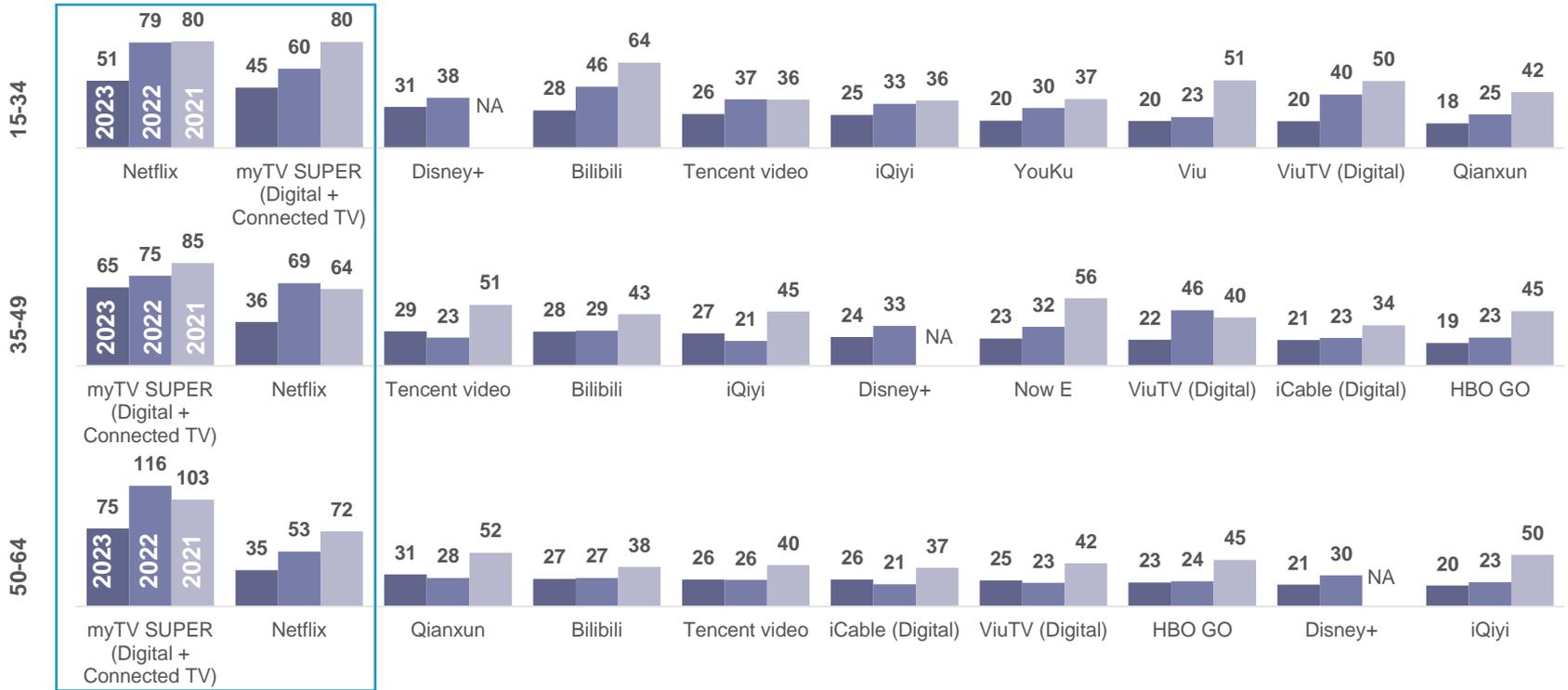
Key Platforms



There is a drop in the average daily time spent in most of the channels across ages.

Video landscape (Digital – Long form) – Average Daily Time Spent per week by age

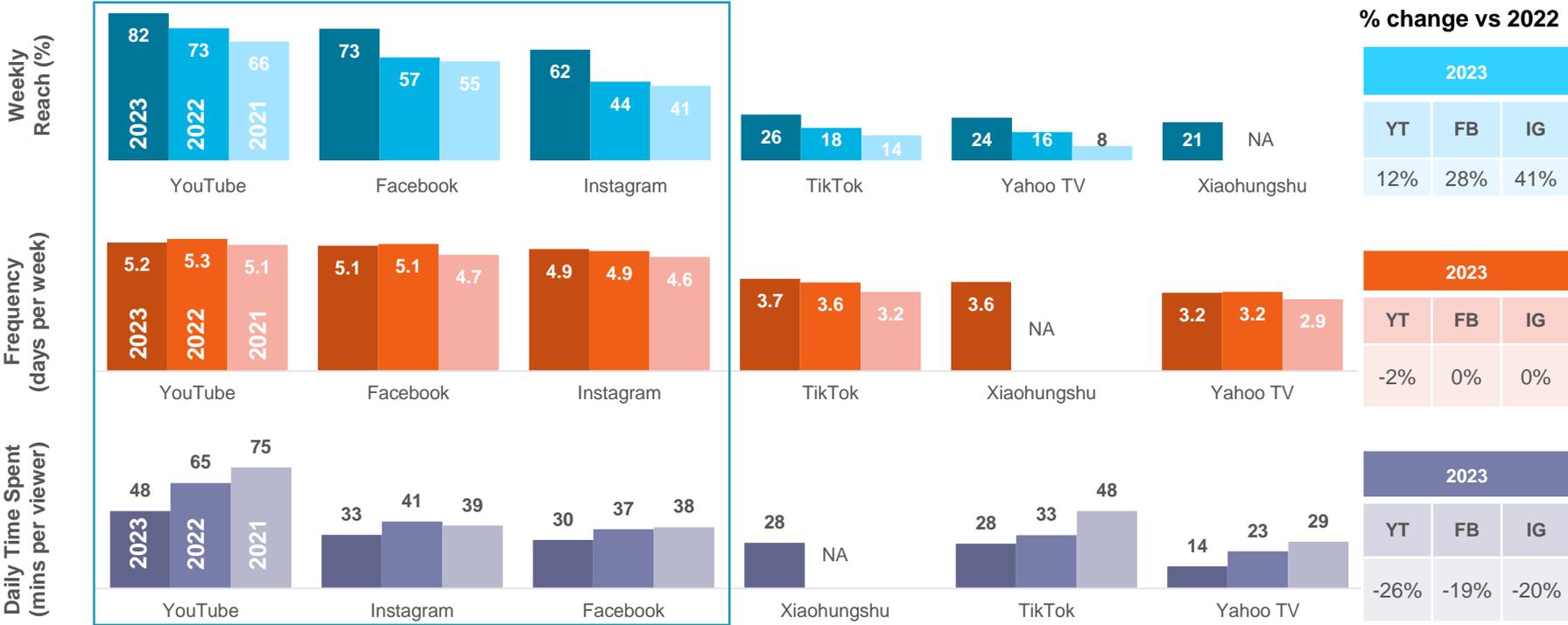
Key Platforms



Similar scenario is seen in digital short form platforms.

Video landscape (Digital – Short form) – Weekly Reach, Frequency & Time spent

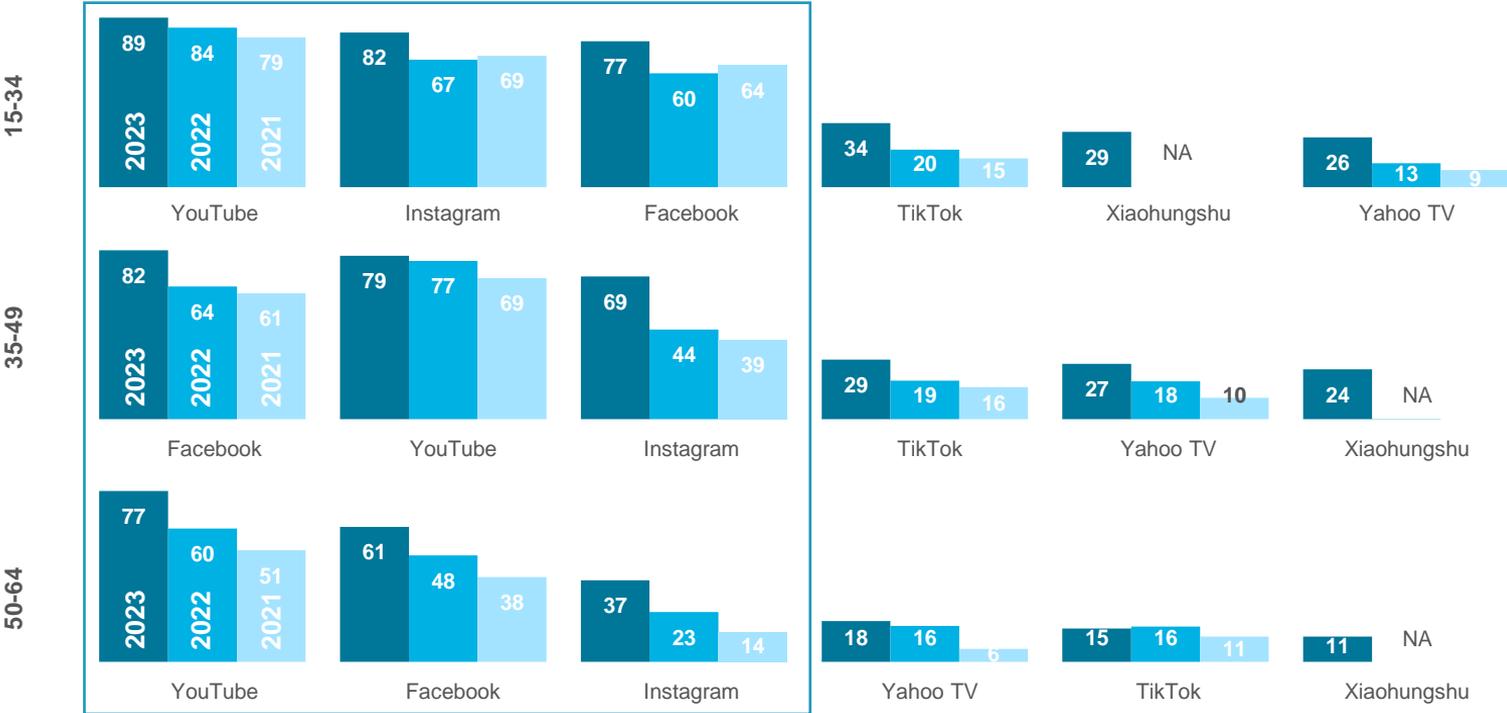
Key Platforms



As for short form, YouTube, Facebook and Instagram are the top 3 platforms with highest reach.

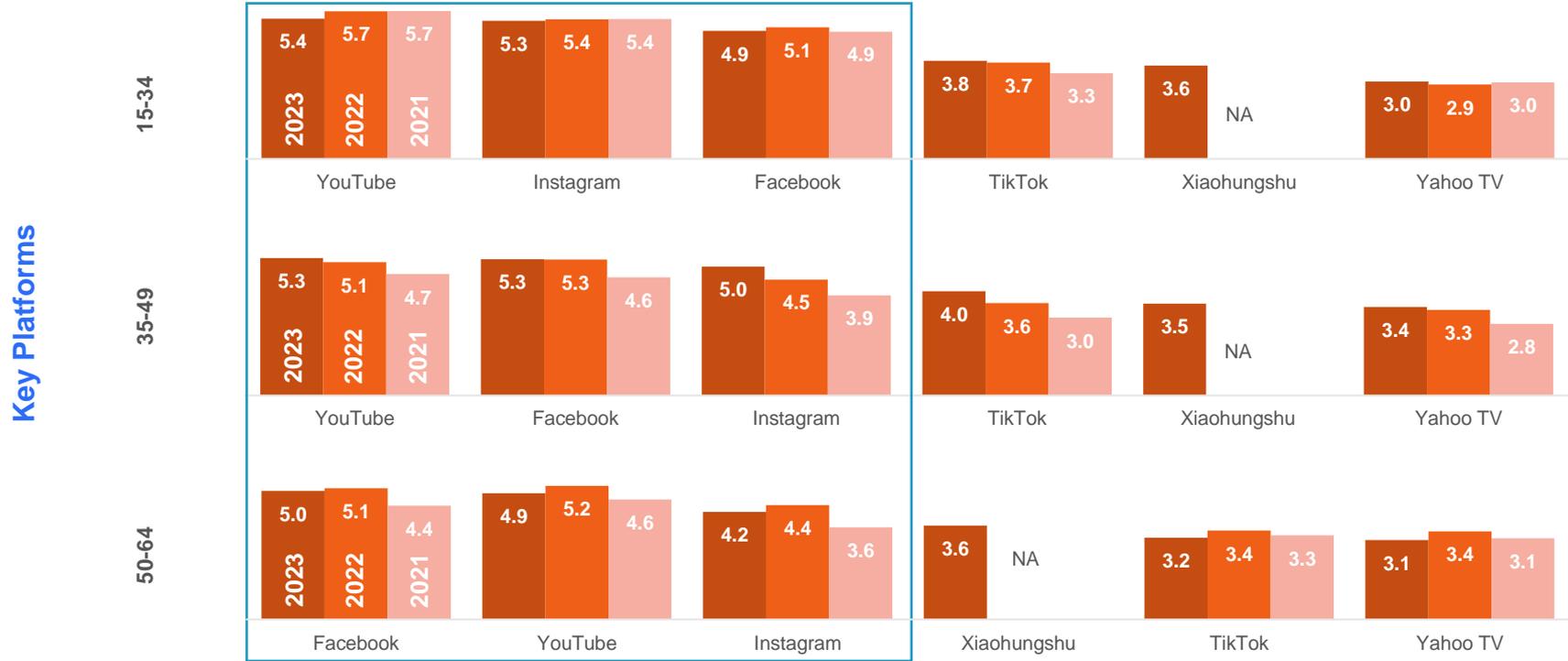
Video landscape (Digital – Short form) – Weekly Reach by age

Key Platforms



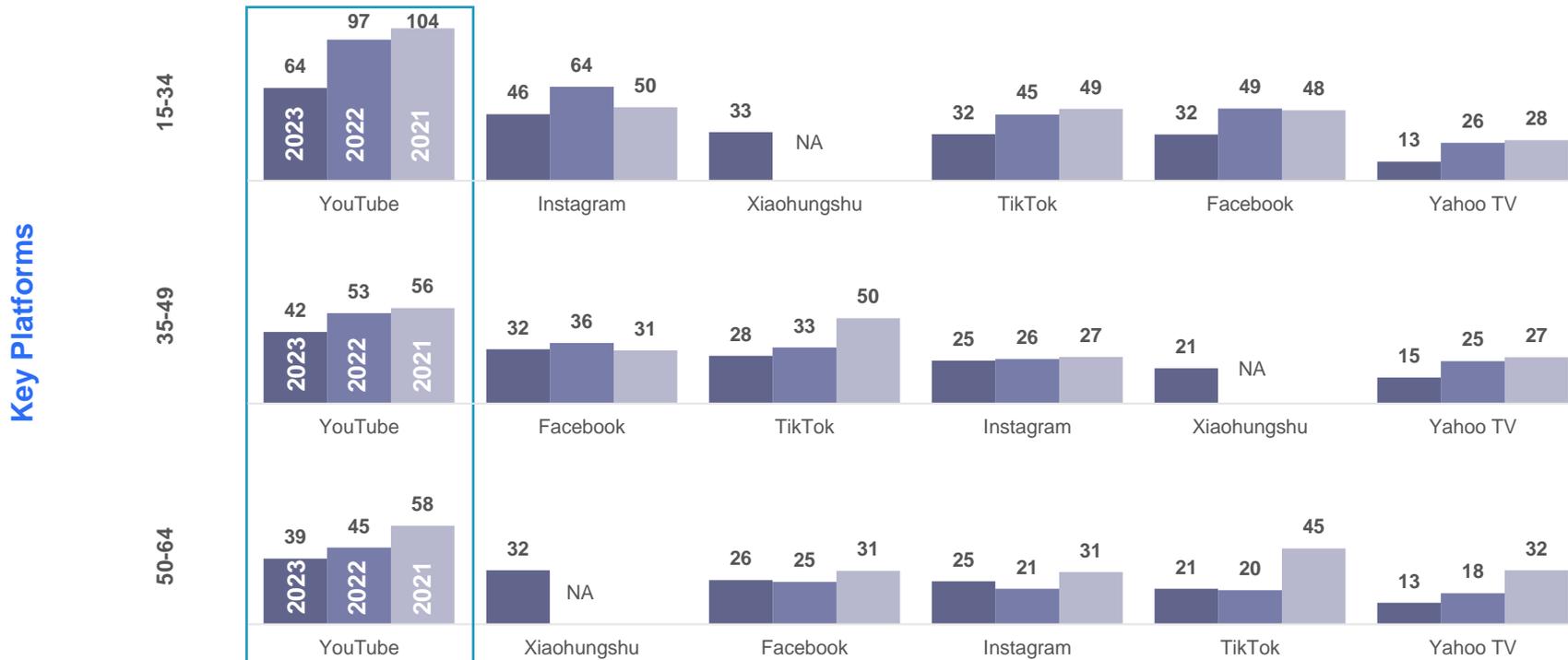
The average frequency for each platform was mostly stable.

Video landscape (Digital – Short form) – Average Frequency (Number of days per week) by age



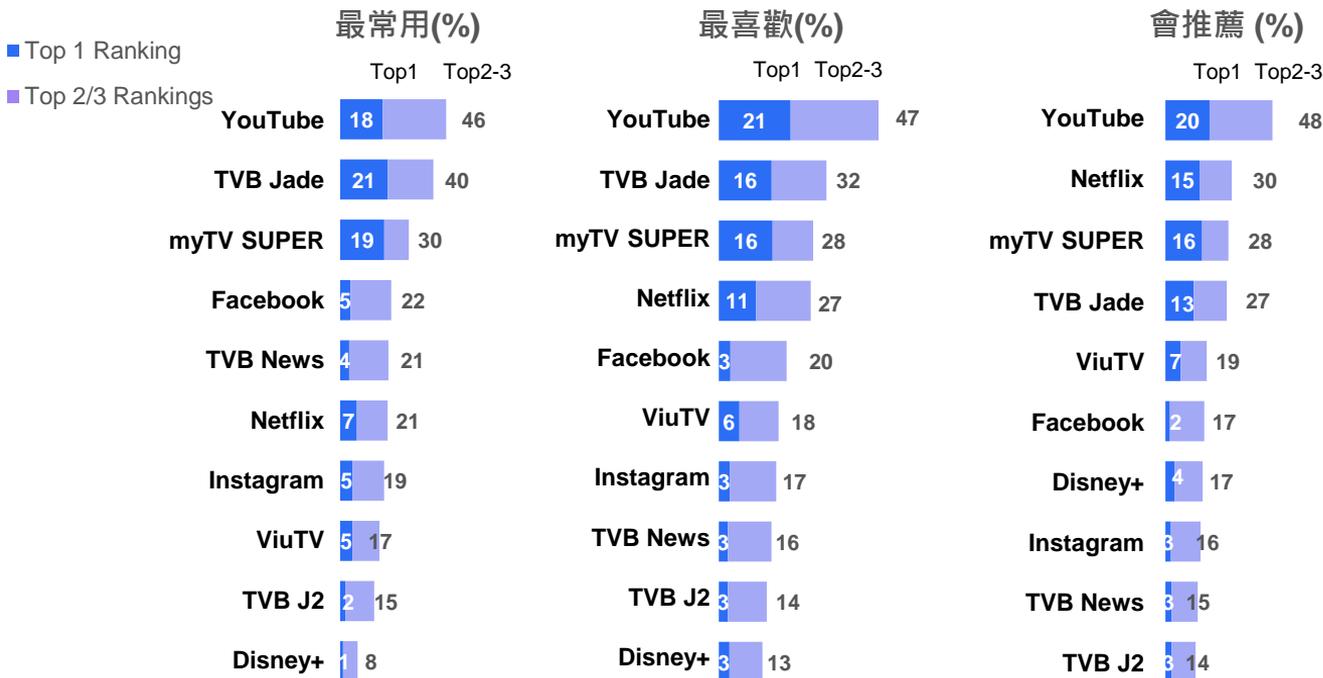
YouTube has the longest time spent daily in digital short form platform.

Video landscape (Digital – Short form) – Average Daily Time Spent per week by age



YouTube continues to be the platform with highest usage and preference, followed by TVB Jade and myTV SUPER.

Affinity Towards Different Media Platforms

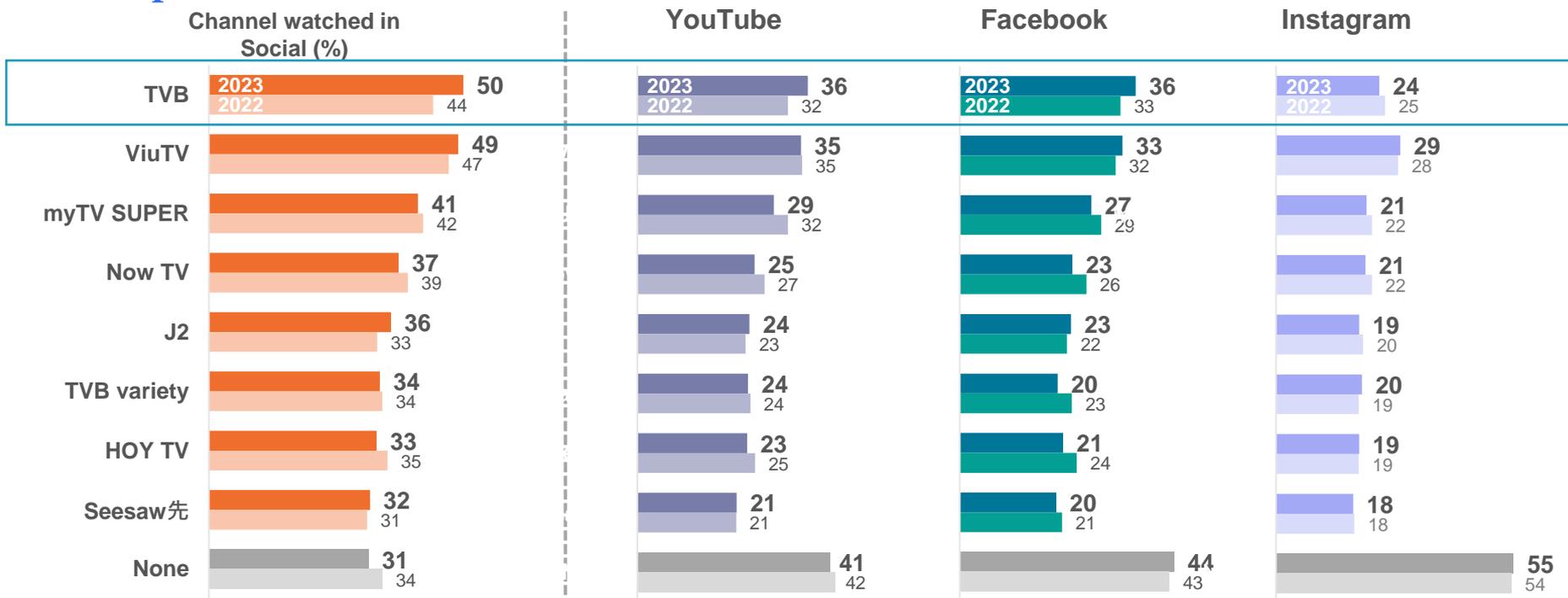


Yr2022		
最常用	最喜歡	會推薦
YouTube	YouTube	YouTube
TVB Jade	TVB Jade	Netflix
myTV SUPER	myTV SUPER	myTV SUPER
TVB News	Netflix	TVB Jade
Netflix	ViuTV	ViuTV

Social Exposure of TV Contents

Top 2 channels are seen with improvement in social media with TVB social media has a large extent of improvement, particularly in YouTube and Facebook.

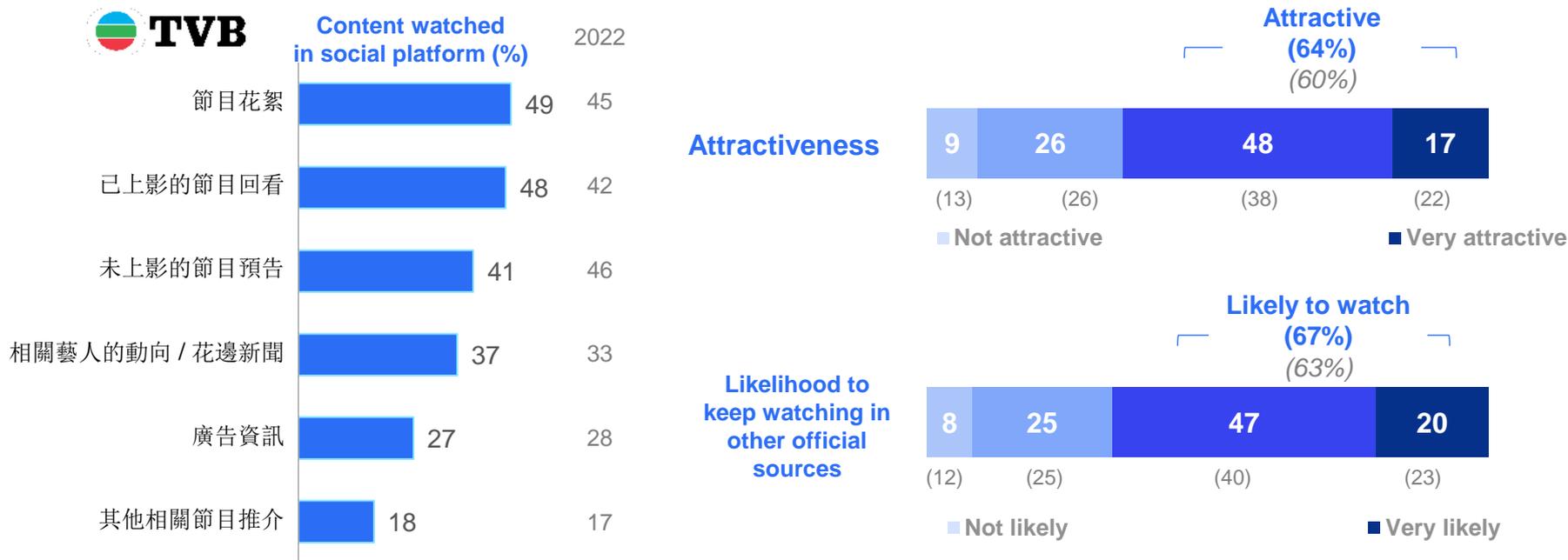
Social exposure of TV contents



Program Highlights (49%), Review (48%) and Clipping on Coming Program (41%) are the top 3 content audiences commonly watched on TVB / myTV SUPER's social channel.

Review has gained more usage than in 2022 and becomes the most watched content on social platforms. Positive there are improvements on attractiveness and continue to watch the relative programs.

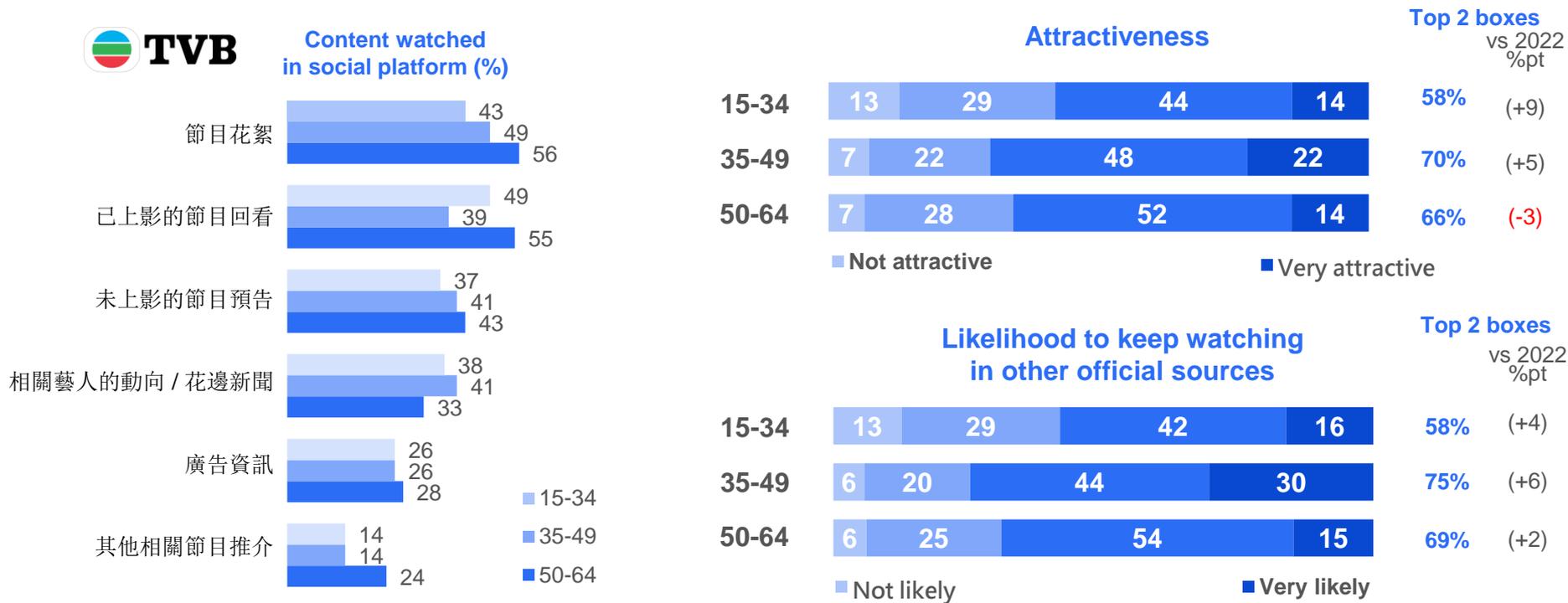
TV contents and TVB's attractiveness



() denotes figures in 2022

已上影的節目回看 is more watched by younger audience while 35+y.o. audience watched 節目花絮 the most in social platform for TVB.

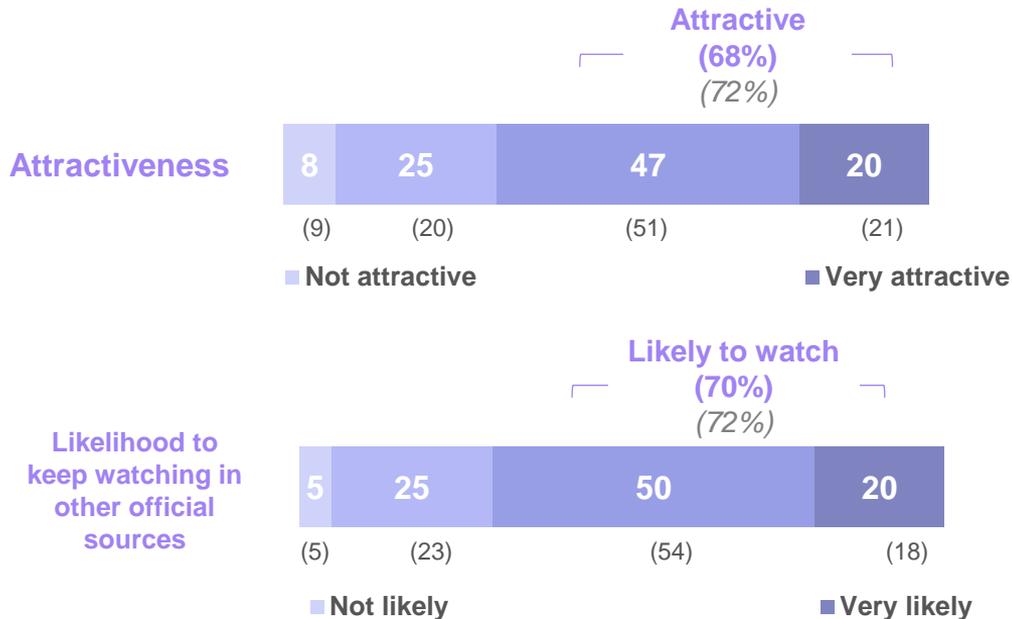
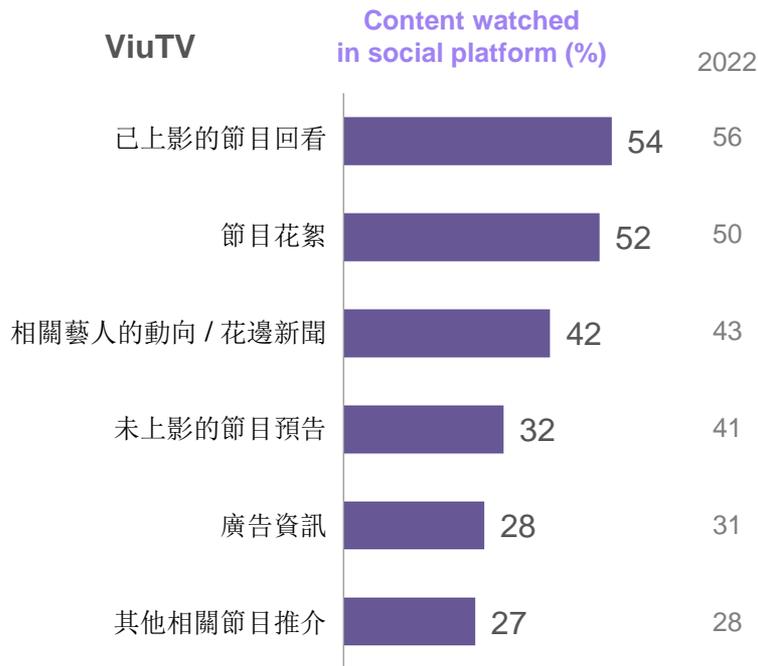
The attractiveness of content in social platform is higher for 35+ y.o. group while it's average for 15-34 y.o. group, thus they are less likely to keep watching in other official sources.



Review (54%), Highlights (52%) and Celebrity related content (42%) are the top 3 most commonly watched programs on the social channels.

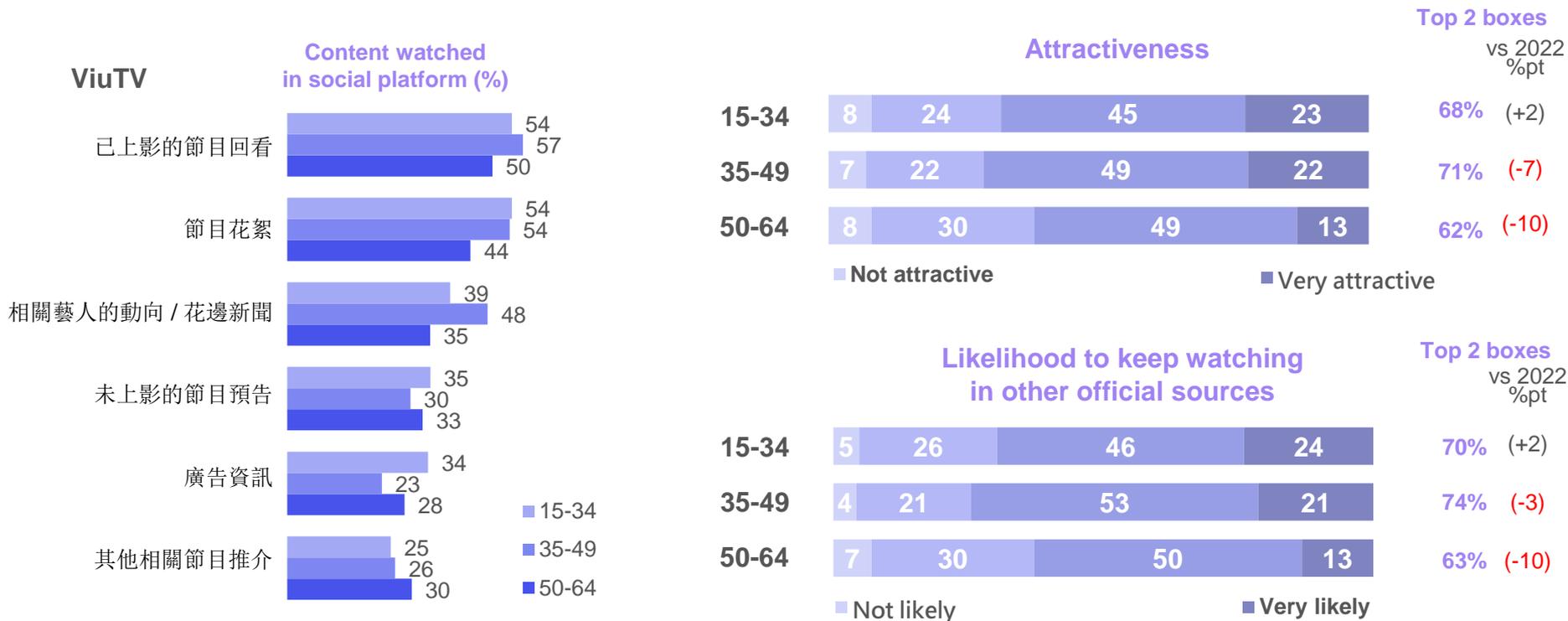
Clipping on coming programs (32%) has softened than a year ago. The attractiveness and likelihood to watch the relative programs has slightly softened.

TV contents ViuTV's attractiveness



Similarly, 已上影的節目回看 and 節目花絮 are the most watched content in social platform for ViuTV.

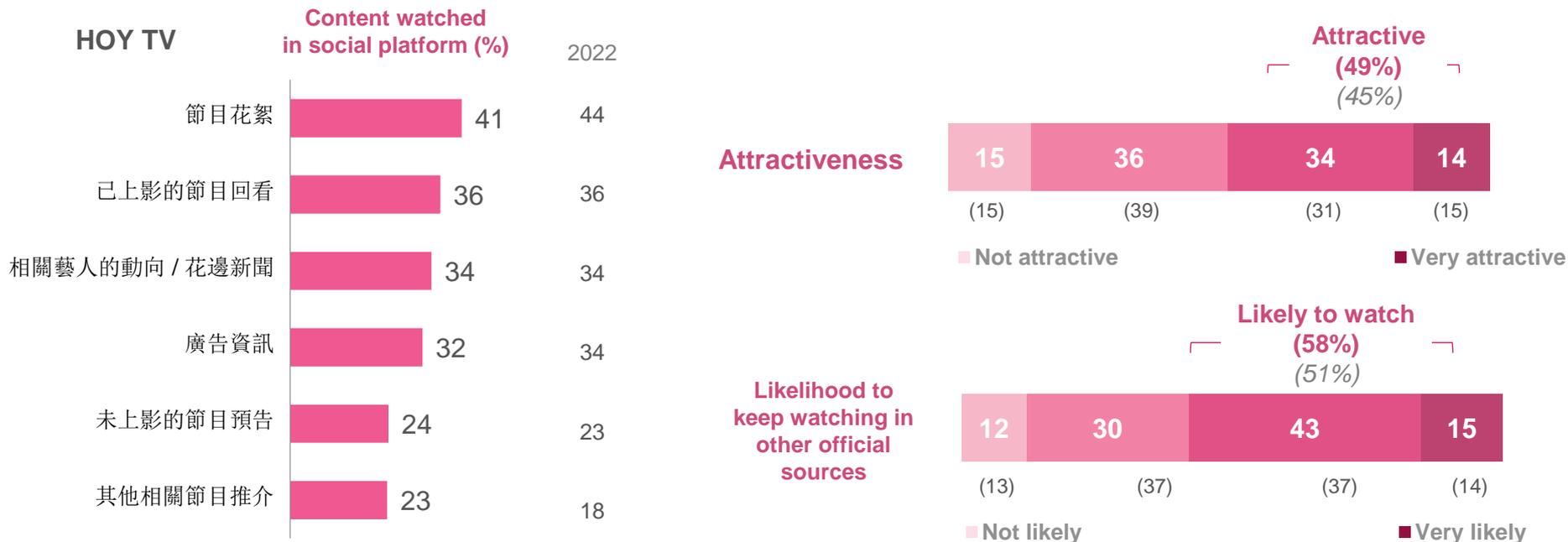
15-34 y.o. found ViuTV content more attractive and showed higher interest in watching ViuTV content in other official sources. Rating of ViuTV and TVB are similar towards 35-64 y.o. audience.



Content watched on social platforms are relatively similar as 2022 with Highlights (41%) is the most commonly watch content on HOY TV's social platform.

Slightly more has watched the Program Recommendation (23%) on the social platforms than before. Though attractiveness and likelihood to watch are relatively lower than TVB and ViuTV, however it has improved performance than 2022.

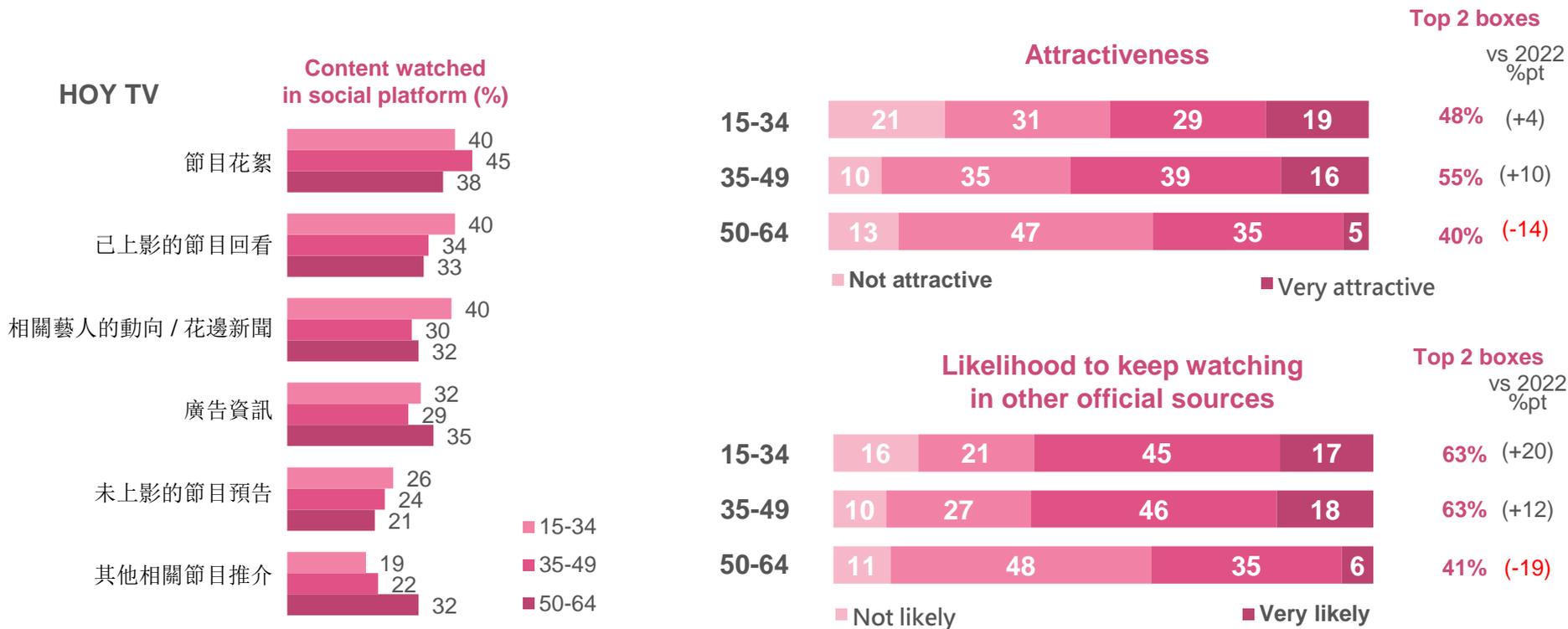
TV contents and Hoy TV's attractiveness



Remarks: HOY TV was named “香港開電視” in 2022

節目花絮 of HOY TV is the most watched content across different ages.

15-49 y.o. group is more likely to watch HOY TV content in other official sources.



Remarks: HOY TV was named “香港開電視” in 2022

Audience Characteristics & Audience Duplication

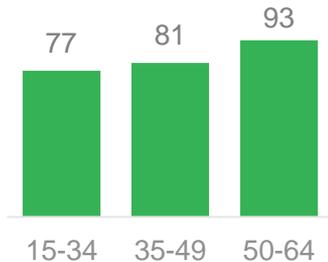
TVB and ViuTV has similar audience profile, with TVB has the highest reach among FTV across all age groups.

FTV Audience Characteristics



84% Weekly reach

Weekly reach by age group



- Female (56%), Male (44%)
- A15-34 (28%), A35-49 (33%), A50-64 (39%)
- MHI \$73,383
- Married (68%) and 82% with kids

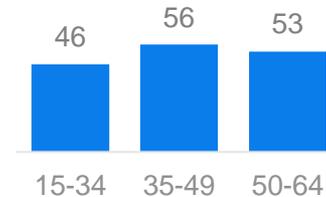
- 74% Insurance products
- 76% Saving products
- 71% Stock or bonds
- 33% Virtual bank account

67% Spent on supplements (Monthly spending HK\$1,407)



52% Weekly reach

Weekly reach by age group



- Female (52%), Male (48%)
- A15-34 (27%), A35-49 (37%), A50-64 (36%)
- MHI \$75,346
- Married (67%) and 82% with kids

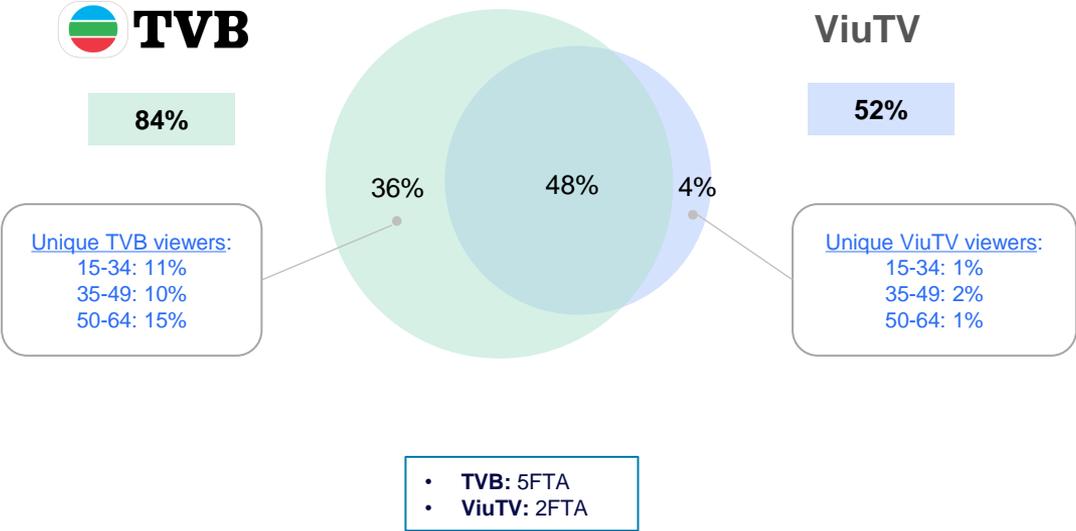
- 75% Insurance products
- 75% Saving products
- 74% Stock or bonds
- 36% Virtual bank account

67% Spent on supplements (Monthly spending HK\$1,405)

57% of TVB Linear audience have viewed ViuTV Linear in the past 7 days.

Audience Duplication for FTV

TVB Linear v.s ViuTV Linear



Only top 2 FTV with highest reach is shown.

YouTube and Netflix have more single audience while myTV SUPER skewed to married family and more likely to invest on self-improvement.

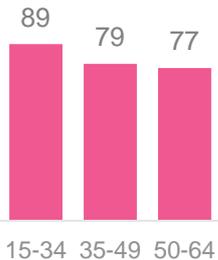
OTT/ Social Audience Characteristics

YouTube

82% Weekly reach

- Female (55%), Male (45%)
- A15-34 (33%), A35-49 (33%), A50-64 (34%)
- MHI \$70,550
- Married (62%) and 81% with kids

Weekly reach by age group



- 74% Insurance products
- 74% Saving products
- 72% Stock or bonds
- 36% Virtual bank account

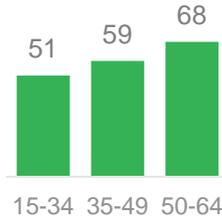
69% Spent on supplements (Monthly spending HK\$1,336)



60% Weekly reach

- Female (54%), Male (46%)
- A15-34 (26%), A35-49 (33%), A50-64 (41%)
- MHI \$78,222
- Married (75%) and 87% with kids

Weekly reach by age group



- 75% Saving products
- 72% Insurance products
- 70% Stock or bonds
- 33% Virtual bank account

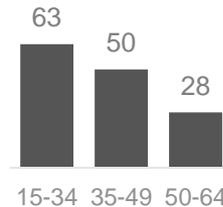
Willing to invest time & money for self improvement. Average allocated HK\$25,022 on advanced study annually

Netflix

46% Weekly reach

- Female (56%), Male (44%)
- A15-34 (41%), A35-49 (37%), A50-64 (22%)
- MHI \$80,838
- Married (63%) and 84% with kids

Weekly reach by age group



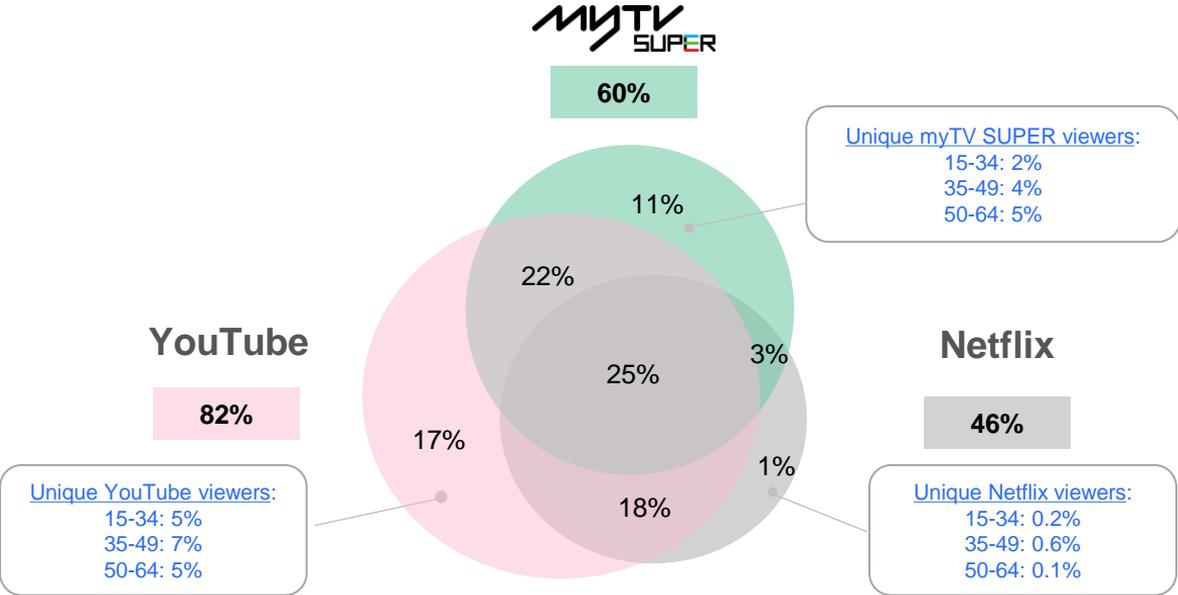
- 75% Insurance products
- 73% Saving products
- 72% Stock or bonds
- 42% Virtual bank account

74% Spent on supplements (Monthly spending HK\$1,611)

Stronger overlapping is seen among myTV SUPER and YouTube, while solus Netflix audience is low.

Audience Duplication for OTT

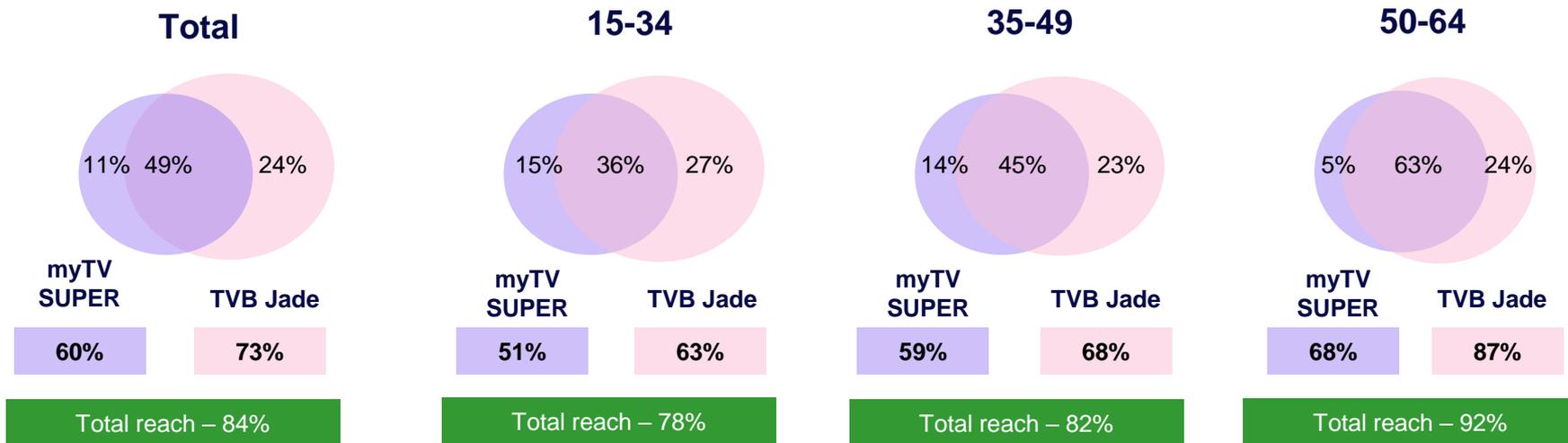
myTV SUPER v.s YouTube v.s Netflix



Only top 3 OTT with highest reach is shown.

myTV SUPER and TVB Jade Enhanced the Total Reach to 84%

Viewership of Past 7 Days - myTV SUPER v.s TVB Jade (Ch.81) (By age)



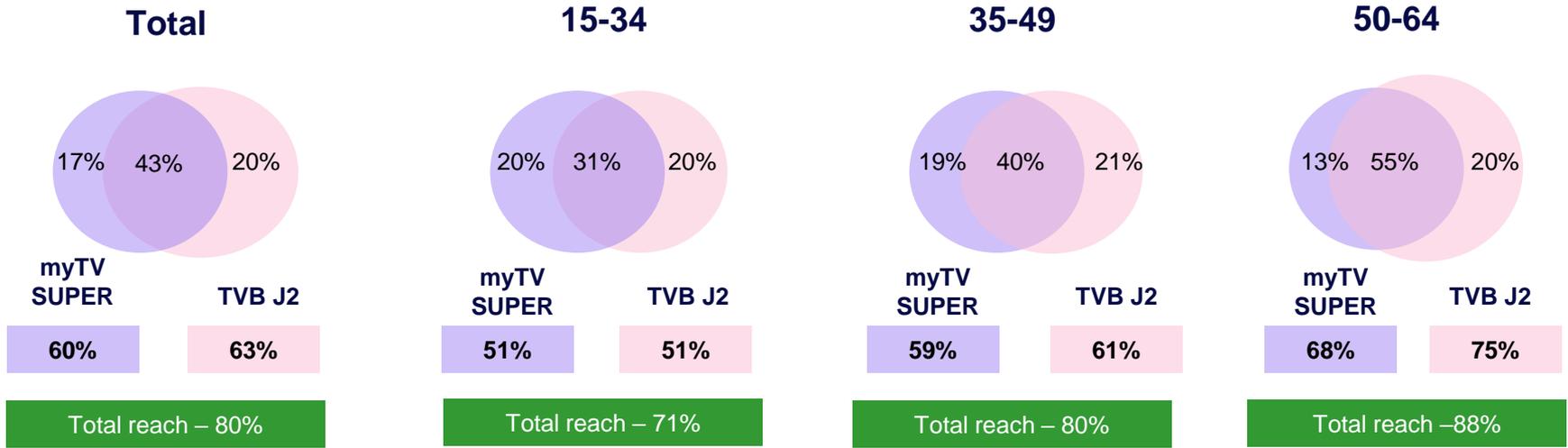
Calculation illustration on Total aged 15-64:

- Total reach – 11% + 49% + 24% = 84%
- Incremental of additional channel to base channel
 - myTV SUPER to TVB Jade: 11% / 73% = 15%
 - TVB Jade to myTV SUPER: 24% / 60% = 40%

- **myTV SUPER:** OTT + APP + Web + Smart TV
- **TVB Jade:** Ch.81 Free-to-Air channels

myTV SUPER and TVB J2 Enhanced the Total Reach to 82%

Viewership of Past 7 Days - myTV SUPER v.s TVB J2 (Ch.82) (By age)



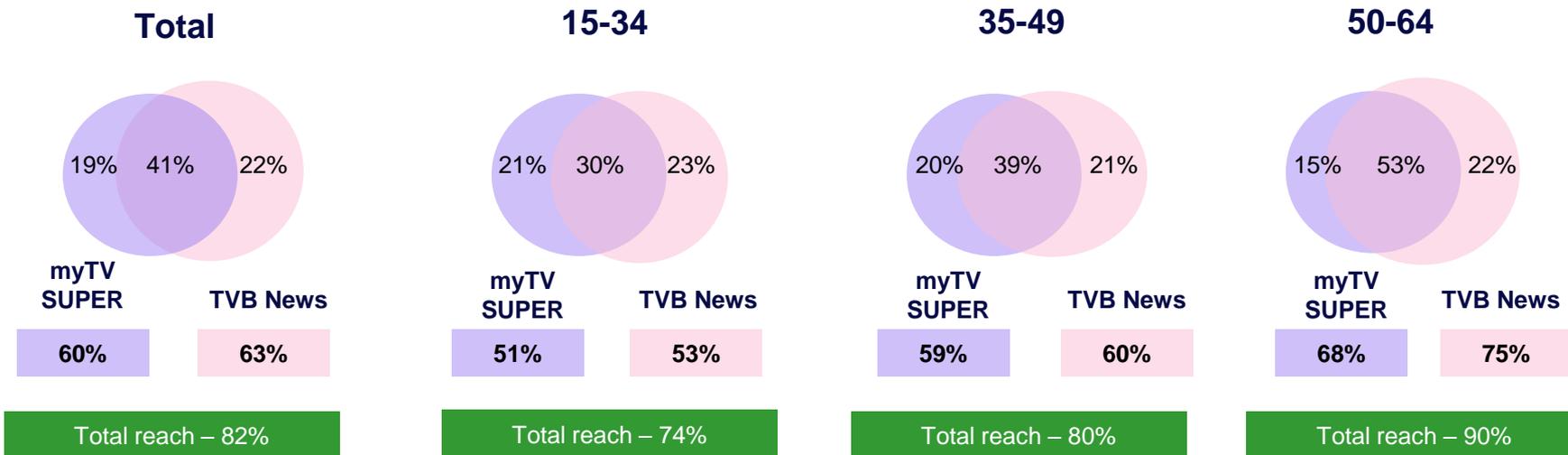
Calculation illustration on Total aged 15-64:

- Total reach – 17% + 43% + 20% = 80%
- Incremental of additional channel to base channel
 - myTV SUPER to TVB J2: 17% / 63% = 27%
 - TVB J2 to myTV SUPER: 20% / 60% = 33%

- myTV SUPER: OTT + APP + Web + Smart TV
- TVB J2: Ch.82 Free-to-Air channels

myTV SUPER and TVB News Enhanced the Total Reach to 82%

Viewership of Past 7 Days - myTV SUPER v.s TVB News (Ch.83) (By age)



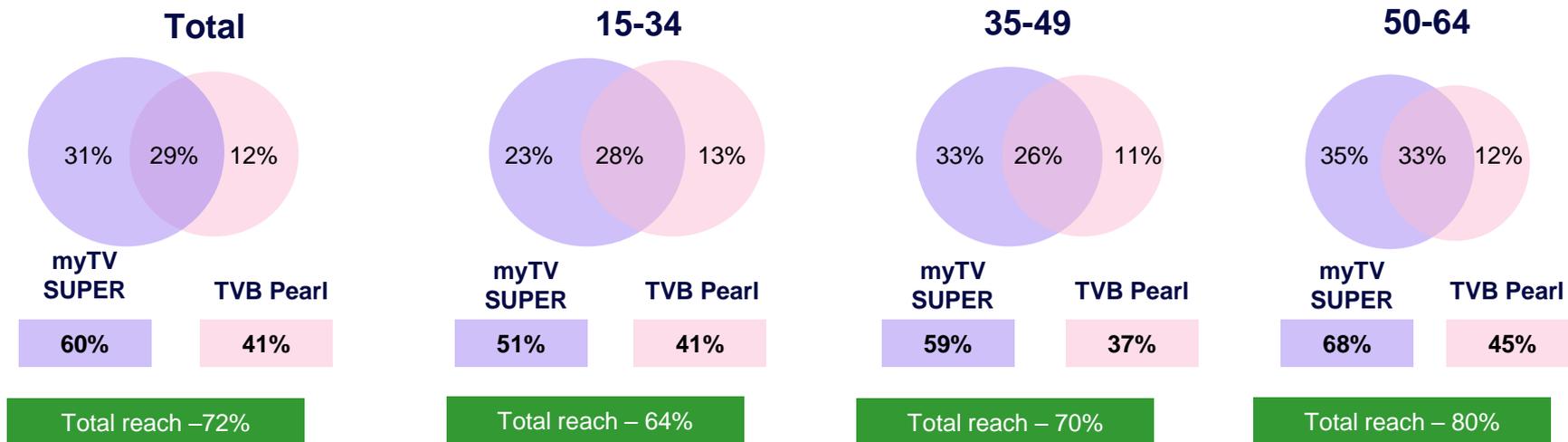
Calculation illustration on Total aged 15-64:

- Total reach – 19% + 41% + 22% = 82%
- Incremental of additional channel to base channel
 - myTV SUPER to TVB News: 19% / 63% = 30%
 - TVB News to myTV SUPER: 22% / 60% = 37%

- **myTV SUPER:** OTT + APP + Web + Smart TV
- **TVB News:** Ch.83 Free-to-Air channels

myTV SUPER and TVB Pearl Enhanced the Total Reach to 72%

Viewership of Past 7 Days - myTV SUPER v.s TVB Pearl (Ch.84) (By age)



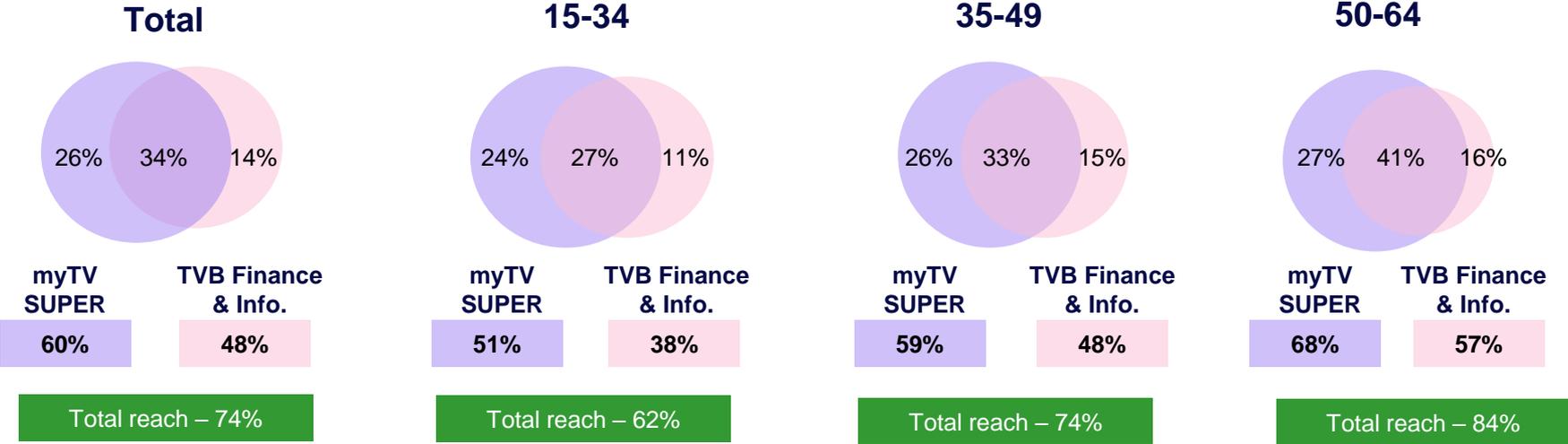
Calculation illustration on Total aged 15-64:

- Total reach – 31% + 29% + 12% = 72%
- Incremental of additional channel to base channel
 - myTV SUPER to TVB Pearl: 31% / 41% = 76%
 - TVB Pearl to myTV SUPER: 12% / 60% = 20%

- myTV SUPER: OTT + APP + Web + Smart TV
- TVB Pearl: Ch.84 Free-to-Air channels

myTV SUPER and TVB Finance & Ino. Enhanced the Total Reach to 74%

Viewership of Past 7 Days - myTV SUPER v.s TVB Finance & Info. (Ch.85) (By age)



Calculation illustration on Total aged 15-64:

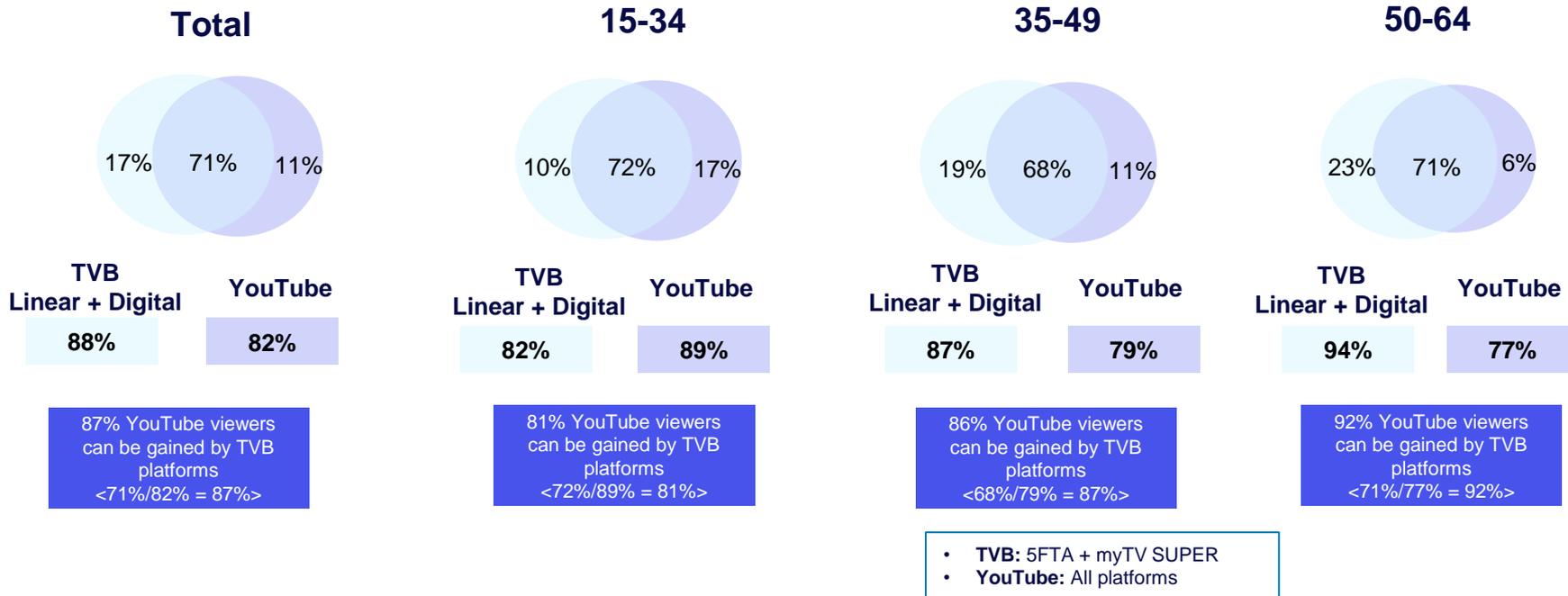
- Total reach – 26% + 34% + 14% = 74%
- Incremental of additional channel to base channel
 - myTV SUPER to TVB Finance & Info: 26% / 48% = 54%
 - TVB Finance & Info to myTV SUPER: 14% / 60% = 23%

- myTV SUPER: OTT + APP + Web + Smart TV
- TVB Finance & Info: Ch.85 Free-to-Air channels

87% of YouTube viewers can be gained by TVB platforms

- With Unique Reach of 17% from TVB that Cannot be Reached by YouTube

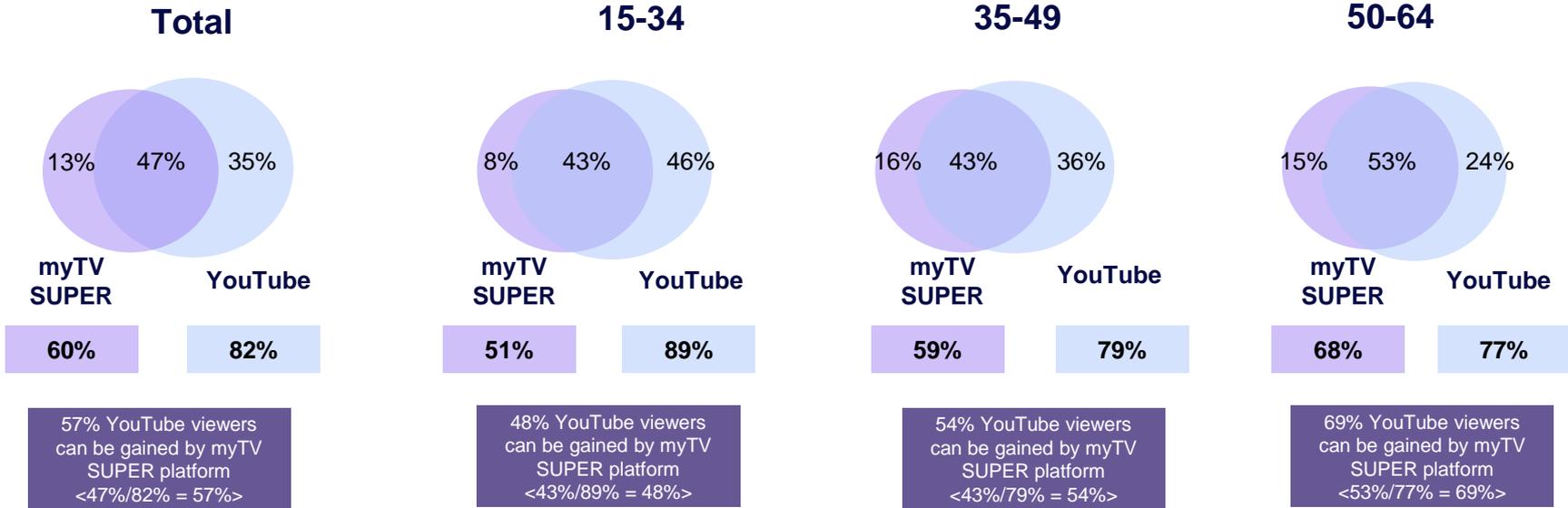
Viewership of Past 7 Days – TVB v.s YouTube (By age)



57% of YouTube viewers can be gained by myTV SUPER platforms

- With Unique Reach of 13% from myTV SUPER that Cannot be Reached by YouTube

Viewership of Past 7 Days - myTV SUPER v.s YouTube (By age)

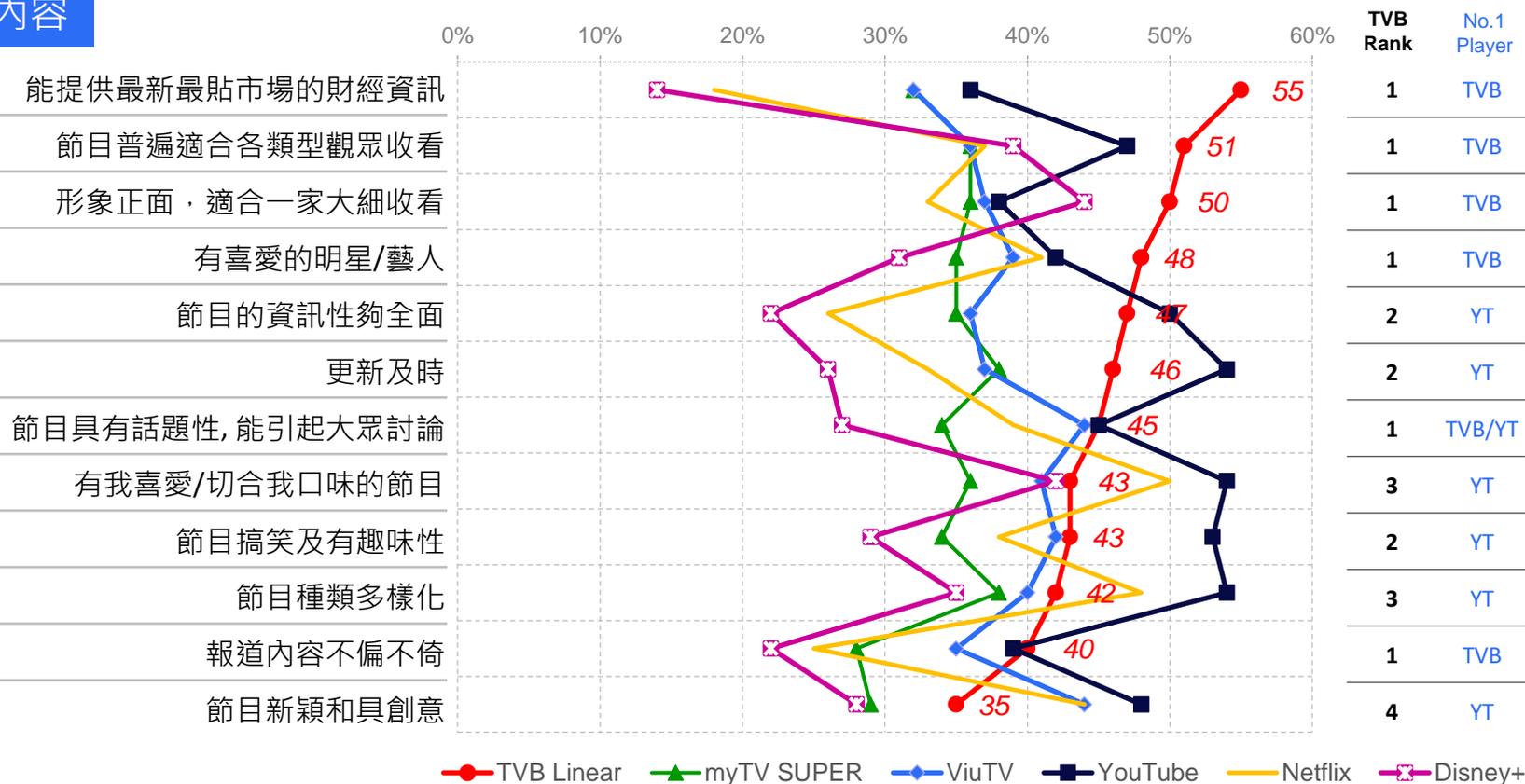


- myTV SUPER: OTT + APP + Web + Smart TV
- YouTube: All platforms

Brand Equity

Brand Perceptions (By Attributes) (Aged 15-64)

內容



Q17ab. 請問你認為以上句子適合形容邊啲媒體?

Base: Hong Kong residents aged 15-64 who have watched any video content on the respective channels in past 7 days ?

Brand Perceptions (By Attributes) (Aged 15-64)

● TVB Linear ● myTV SUPER ● ViuTV ● YouTube ● Netflix ● Disney+

0% 10% 20% 30% 40% 50% 60%

形象

緊貼時事

係香港人的媒體

展示香港社會人情味

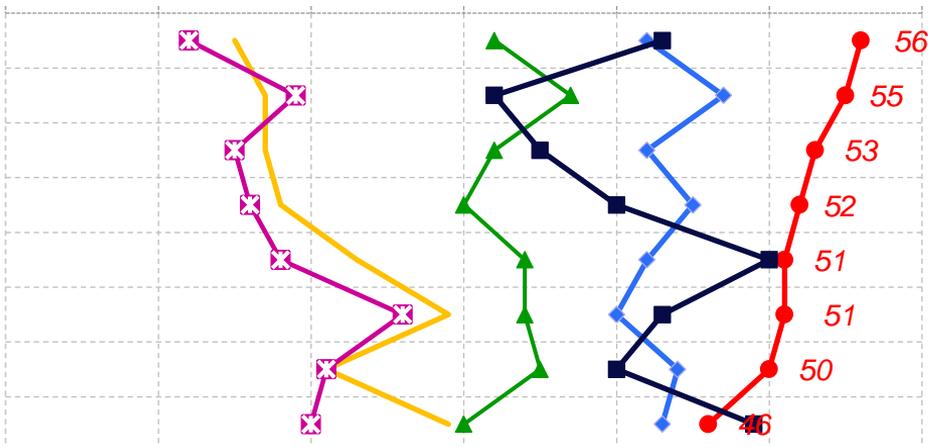
關注社會

貼近生活

有親切感

同聲同氣

引起共鳴



TVB Rank	No.1 Player
1	TVB
2	YT

廣告

廣告產品的品牌形象正面

提升我對產品的認知度

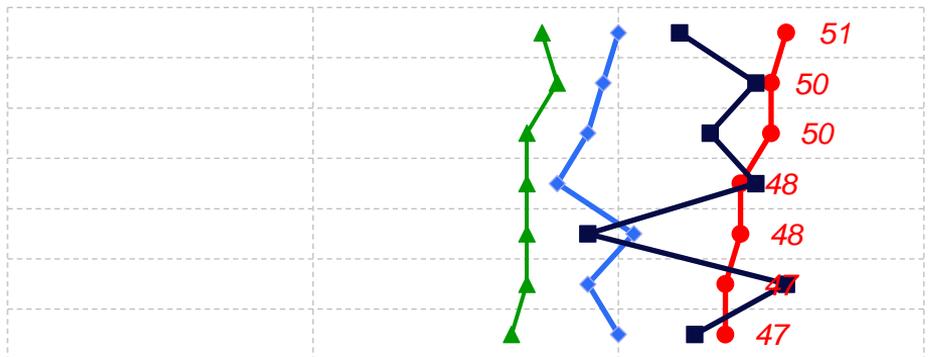
出現的廣告大多數都和我相關

為我購物提供具價值的參考資訊

出現的廣告我會特別信任

廣告形式多元化/互動性高

提升我對廣告品牌的好感度



1	TVB
1	TVB
1	TVB
2	YT
1	TVB
2	YT
1	TVB

Q17ab. 請問你認為以上句子適合形容邊啲媒體?

Base: Hong Kong residents aged 15-64 who have watched any video content on the respective channels in past 7 days ?

Brand Perceptions (By Attributes) (Aged 15-64)

體驗

清晰度高/流暢

多種播放模式(e.g.直播, 點播)

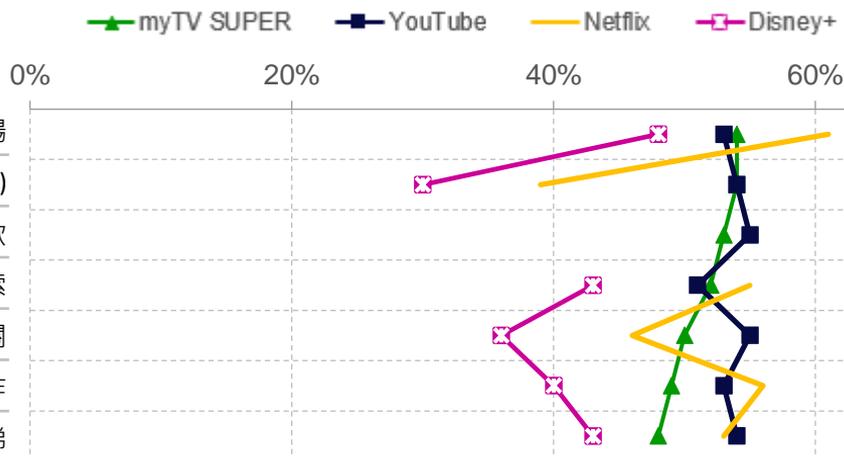
會因為太多廣告而減低收看意欲

分類清晰·容易搜索

推薦的內容個人化, 大多數與我看過的相關

界面人性化·容易操作

能夠推介啱心水的節目俾我睇



No.1 Player

Netflix

YouTube

YouTube

Netflix

YouTube

Netflix

YouTube

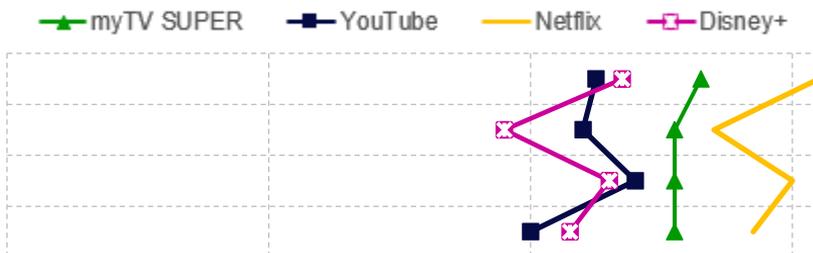
訂購

希望有更多的訂閱計劃以供考慮

相比其他收費平台, 佢既價格有競爭力

訂購和取消的手續都是簡約方便

收費合理



Netflix

Netflix

Netflix

Netflix

myTV SUPER User Experience

myTV SUPER Audiences are.....



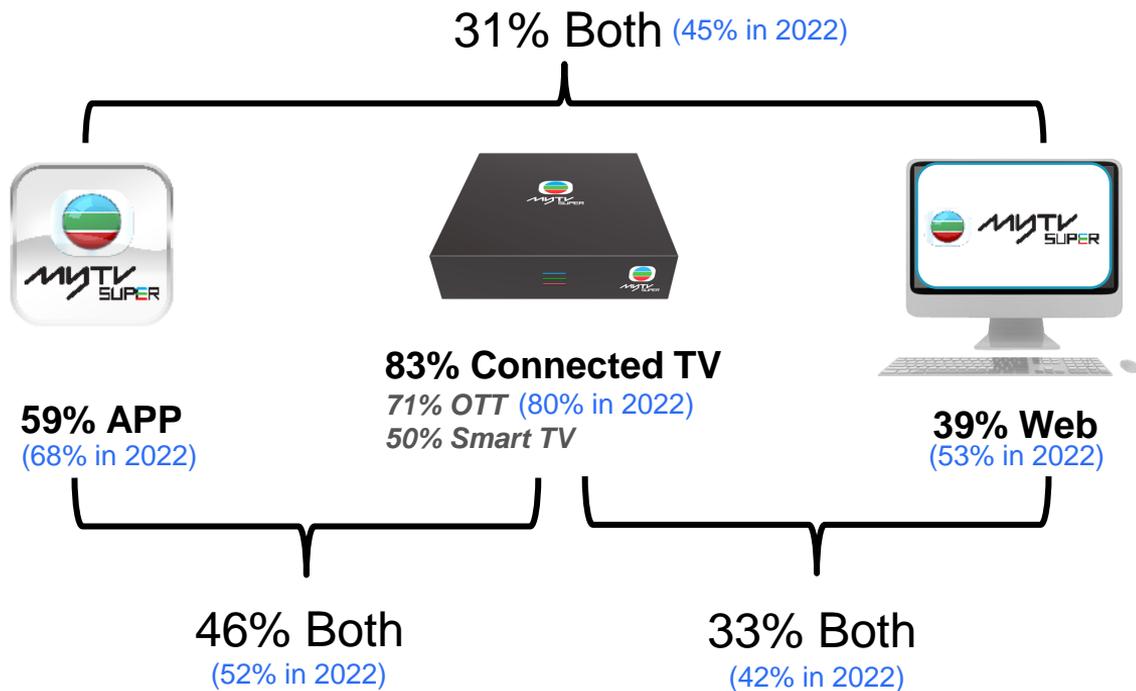
64 min (87) daily time spent per viewer

27% (37%) viewers watch everyday

Viewers watch **4.0 days (4.3)** a week
on average

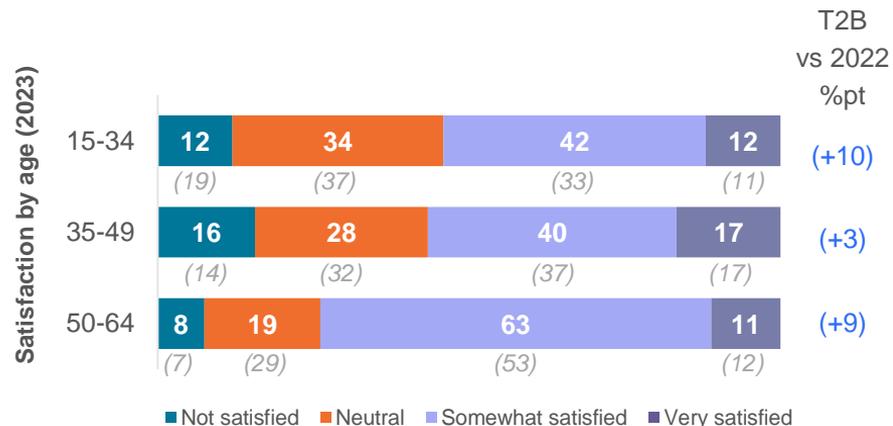
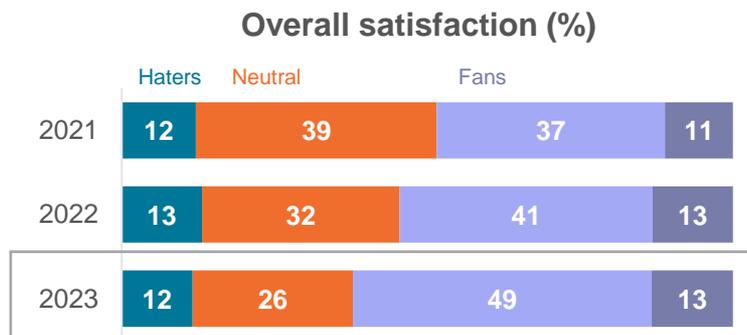
() is 2022 data

All platforms: 28% (39% in 2022)



Overall satisfaction level has further enhanced with more have shifted from neutral to fans.

Level of satisfaction



myTV SUPER Audiences are.....

Gender



46% vs 54%
(+1pt) (-1pt)

Age



11% A15-24 (+3pts)

16% A25-34 (-2pts)

21% A35-44 (same)

24% A45-54 (+1pt)

29% A55-64 (-2pts)

University



51% 50%



Working



87% 86%



PMEB



47% 49%



Married



75% Married

9 out of 10
have Kids

Grocery Shoppers



88% 88%



Head of Household



81% 83%



Household Monthly Income



55% HK\$60k+



Median of HK Household:
HK\$30,000*

Personal Monthly Income



57% HK\$30k+



Median of Personal Income:
HK\$19,100*

Thank you.