

# 2023 2<sup>nd</sup> Half-Year (H2) Special Package

TVB

May 25, 2023



# 2023 2nd Half-Year (H2) Special Package (In-Stream Ad)

Commitment Client (Mid-roll)			
≤30s instream CPM	\$116		
Discount	61.6%		
Est. Impressions	506,900		
	2 x targeting		
Freebies	filters		

Non-Commitment Client (Mid-roll)		
≤30s instream CPM	\$148	
Discount	51%	
Est. Impressions	397,300	
	2 x targeting	
Freebies	filters	

Commitment Client (Pre-roll)			
≤30s instream CPM	\$148		
Discount	65%		
Est. Impressions	397,300		
	2 x targeting		
Freebies	filters		

Non-Commitment Client (Pre-roll)		
≤30s instream CPM	\$190	
Discount	55%	
Est. Impressions	309,500	
	2 x targeting	
Freebies	filters	

## Special Package : \$58,800 (Gross)

OR

OR

**Remarks :** 

- \*Specific device targeting is not applicable to this special package with the entitled or additional targeting filters.
- All inventories must be fully utilized within <u>1 week</u> on or before Dec 31, 2023

# 2023 2nd Half-Year (H2) Special Package (Inverted L-shape Banner)



Commitment Client (Inverted L-Shape Banner)		
Device* CTV + Mobile + We		
СРМ	\$22	
Discount	58.6%	
Est. Impressions	1,613,700	
Freebies	2 x targeting filters	

Non-Commitment Client (Inverted L-Shape Banner)		
Device*	CTV + Mobile + Web	
СРМ	\$32	
Discount	39.8%	
Est. Impressions	1,109,400	
Freebies#	2 x targeting filters	

#### **Terms & Conditions :**

- 1. All bookings are non-cancellable
- 2. Bookings will be accepted on a first-come-first served basis. Acceptance of bookings shall be at the entire discretion of myTV SUPER.
- 3. Above offers and bookings shall, upon acceptance by myTV SUPER, be subject to the General Terms and Conditions of Rate card : myTV SUPER 2023.

# Special Package : \$35,500 (Gross)

**Remarks**:

- \*Specific device targeting is not applicable to this special package with the entitled or additional targeting filters.
- All inventories must be fully utilized within <u>1 week</u> on or before Dec 31, 2023







# In Stream (Pre, Mid Roll)

# **Inverted L-shape Banner**

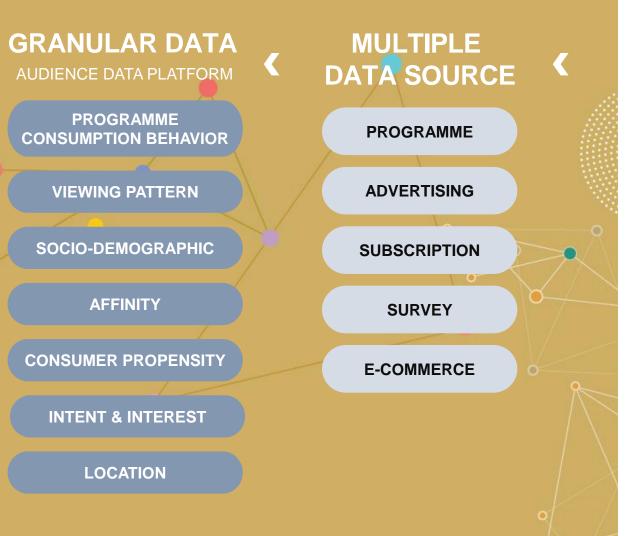
倒L形廣告 (Device: Connected TV, Web, App)





# **Audience Solution**

Addressable First-Party Data for Activation & Insights



TVB's digital & OTT audience data platform empowered by TVB group-level data enrichment.

From myTV SUPER proprietary & granular data signals to activatable audience dimensions & segments.

## **CONNECTED DEVISES**



# 56%

Weekly Reach\*



Weekly Visit Davs\*

Daily Time Spent per User\*

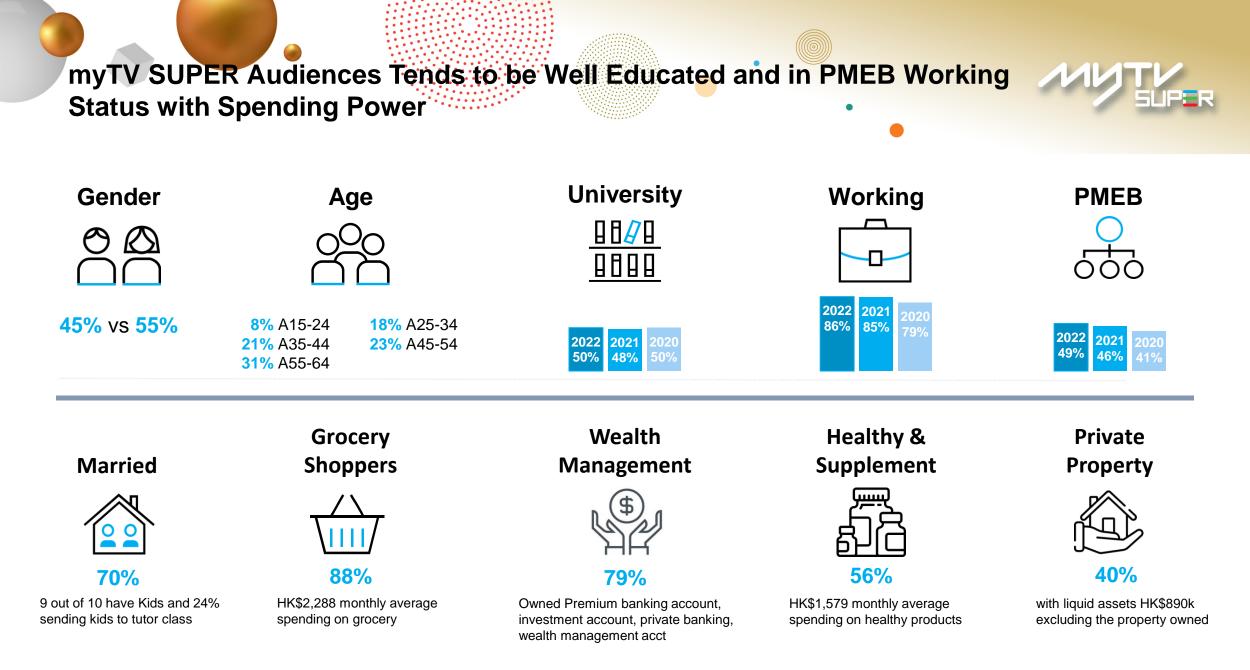
87mins

MAU (Connected TV | App | Web)

\***3.66**m

Source: 2022 Video Consumption Landscape Survey, Nielsen Base: HK citizens aged 15-64 who watched any online or offline video in past 7 days (n=2,538) Fieldwork period: 12 Jul – 5 Aug 2022 **Data Source: Adobe Analytics** \*Monthly Active Users data period: Apr 2023





Source: 2022 Video Consumption Landscape Survey (n=2,538) Aged 15-64 HK Citizen who watched any online or offline video in the past 7 days) Base: All viewers who have watched myTV SUPER content (Connected TV/App/Web) in the past 7 days; 2022 (N=1,423); 2021 (N=1,410); 2020 (N=1,496) \* Source: HK Census and Statistics Department

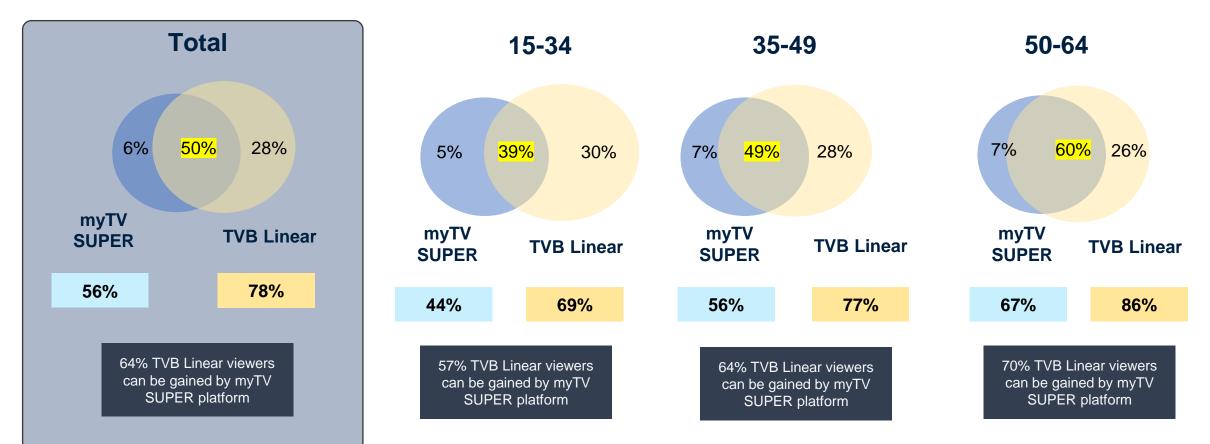
© ALL RIGHTS RESERVED. TELEVISION BROADCASTS LIMITED. CONFIDENTIAL.

# Audience Duplication among myTV SUPER and TVB Linear (By Age)

64% of TVB linear viewers can be gained by myTV SUPER platforms



### Viewership of Past 7 Days (myTV SUPER v.s TVB Linear)



Q9. 請問你最近什麼時候用以下媒體收看電視節目或影片 Base: All respondents (n=2,538)

myTV SUPER: OTT + APP + Web | TVB Linear: Ch.81/82/83/84/85 Free-to-Air channels





8

# **Diversity of target filtering for selection**



## **Targeting Suggestions For Specified Category**

#	Category	Suggest Targeting	#	Category	Suggest Targeting
1	GOV / Quasi Gov't / NGO	i) Charity Supporters / Family-First / Drama Fans (Audience Segment) ii) Location	10	Food & Dining / Beverage	i) Foodies / Cooking Enthusiasts / Shopping Decision Makers / Grocery Bargain Hunters (Audience Segment)
2	Pharm & Healthcare	i) Health Watchers (Audience Segment) OR ii) Female & Age Group	11	Milk Powder	i) Families with Kids / Grocery Bargain Hunters / Shopping Decision Makers (Audience Segment) OR ii) Female & Age group
3	Banking & Finance	i) Banking & Finance / Smart Loan Borrowers / SME (Audience Segment) ii) Age Group	12	Fashion & Accessories / Watch & Jewellery	i) Fashionistas / Luxury Shoppers / Sports Fans Lifestyle Enthusiasts (Audience Segment)
4	Insurance	i) Insurance Prospects / Health Watchers (Audience Segment) ii) Age Group	13	Education & Training	i) Family Audience
5	Property	i) Property Investors (Audience Segment) ii) Location	14	Entertainment	i) Gamers/ Movie Lovers / Music Lovers (Audience Segment)
6	Electrical Appliance / Household	i) Household & Living / Family with kids / Shopping Decision Makers / TVB Programme (Audience Segment)	15	Telecommunication	<ul> <li>i) Gamers / Drama Fans / Fashionistas / Technophiles &amp; Gadget Mavens (Audience Segment)</li> <li>ii) Mobile Carrier</li> </ul>
7	Travel & Tourism	i) Vacationers & Travelers / Foodies (Audience Segment)	16	Automobile	i) Technophiles & Gadget Mavens / Auto Enthusiasts (Audience Segment) OR ii) Male & Age Group
8	Personal Care & Beauty	i) Beauty Experts / Fashionistas / Health Watchers (Audience Segment) ii) Female	17	Computer & Internet	i) Technophiles & Gadget Mavens OR ii) Male & Age Group
9	Pet Care	i) Pet Lovers / Shopping Decision Makers (Audience Segment)	18	Logistics / Transportation / Retail	i) Location OR ROS

10

# **Core Audience Targeting**



# AFFINITY PERSONAS

FOODIES AVID NEWS READERS COOKING ENTHUSIASTS GROCERY BARGAIN HUNTERS BEAUTY EXPERTS SHOPPING DECISION MAKERS PET LOVERS LUXURY SHOPPERS FASHIONISTAS SPORTS FANS GAMERS TECHNOPHILES & GADGET MAVENS MOVIE LOVERS VACATIONERS & TRAVELERS MUSIC LOVERS AUTO ENTHUSIASTS HEALTH WATCHERS CHARITY SUPPORTERS LIFESTYLE ENTHUSIASTS AFFLUENT INDIVIDUALS LIFELONG LEARNERS

## Core Audience follows the segmentation methodology to connect myTV SUPER viewership & intent-based signals from TVB audience data platform.

Enable relevant, activatable & scalable audience targeting – across connected TV, app & web.



## **BUSINESS & FINANCE**

BANKING & FINANCE SMART PAN BORROWERS PROPERTY INVESTORS INSURANCE PROSPECTS SME



TVB PRIME TIME DRAMA FANS DOCUMENTARY FANS VARIETY FANS ASIAN FILM / DRAMA FANS DRAMA FANS HORSE RACING REGULARS ADULT AUDIENCES



## ECOMMERCE

HOME COOK DRINKS & SNACKS ANTI-EPIDEMIC PRODUCT WATER BEER HEALTH CARE GOURMET LOVER BABY CARE PRODUCTS



FAMILY

MINISTERS OF EDUCATION FAMILIES WITH KIDS FAMILY-FIRST HOUSEHOLD AUDIENCE

© ALL RIGHTS RESERVED. TELEVISION BROADCASTS LIMITED. CONFIDENTIAL.

