

# Effectiveness And Benefits Of Scene Targeting On myTV SUPER

YOUR ONE STOP MULTI-SCREENS SOLUTION

Date prepared: Jan 16, 2019



### What is Scene Targeting on myTV SUPER?

- Since Jan 2018, myTV SUPER launched the content related connection format – Scene targeting.
- A Scene Targeting U-shape Wallpaper will appear as programs transmitted and synchronize with scene.
- Scene targeting available to create empathy between the scene and the product.
- myTV SUPER will advise the relevant program content which is suitable to advertisers' product nature.
- As of Dec 2018, total 22 campaigns launched with scene targeting.



#### Benefits of targeting content on myTV SUPER

- Benefit 1 : Content is transparent
  - See the correlation between ads and the placements.
- Benefit 2 : Content is relevant
  - Advertise you brands on relevant content creating a safe way to reach customers that will not be perceived as obnoxious or desperate for attention.
- Benefit 3: Content is resourceful
  - Audience find your ads to be meaningful and deliver higher conversion, it will be helpful and possibly influenced a new customer



### Eclipse – To create synergy between scenes and product benefit





Client: Eclipse

Period: Jun 4 - Jul 16, 2018

Scene Targeting: Kiss scenes of 1<sup>st</sup>,2<sup>nd</sup> line drama

Click-through-rate: 2.98%



# Suning – Targeting shopping scenes for online store promotion offer





Client: Suning

Period : Nov 1 – Nov 9, 2018

Scene Targeting: Shopping related scenes of Sit-com

Click-through-rate: 0.15% Scan-through-rate: 0.011%



## Kee Wah – Romance scene is easy to get target audience empathy and interest on wedding exhibition promotion





Client: Kee Wah

Period : Oct 4 – Nov 4, 2018

Scene Targeting: Romance, Dating Scene of 1st line, 2nd line Drama, Sit-com

Click-through-rate: 0.15% Scan-through-rate: 0.007%



#### To conclude

- There are 22 campaigns have used scene targeting. Advertisers includes Hang Seng Bank, Knorr, Mannings, Kee Wah Bakery, OSIM, A-Fontone, Morning Star Travel, Wai Yuen Tong, HiPP and etc.
- For measurable purposes, we have consolidate the performance of clickable u-shape wallpaper. The results shown that scene targeting is a way to increase the audiences' interest of the product.

	Click-through-rate	Scan-through-rate
Scene targeting average	(+15.4% higher than average)	(+4.2% higher than average)



#### Remarks

- CPM of scene targeting U-shape wallpaper/L-shape Banner: HKD\$80
- The scenes targeting only available on 1<sup>st</sup> line, 2<sup>nd</sup> line drama and Sitcom.
- Both clickable and non-clickable U-shape wallpaper/L-shape Banner is available for scene targeting.
- Special filtering is available on request and negotiable, please contact individual sales person for details.